OHIO LOGISTICS
Warehousing & Transportation
THE SMART MOVE.

April, 2020
Newsletter
Volume 16, Issue 4

Putting Things Into Perspective

Author Unknown

I talked with a man today, an 80+ year old man. I asked him if there was anything I could get him while this Coronavirus scare was gripping America.

He simply smiled, looked away and said: "Let me tell you what I need! I need to believe, at some point, this generation will respect what they've been given...that they've earned what others sacrificed for."

I wasn't sure where the conversation was going or if it was going anywhere at all. So, I sat there, quietly observing.

"You know, I was a little boy during WWII. Those were scary days. We didn't know if we were going to be speaking English, German or Japanese at the end of the war. There was no certainty, no guarantees like Americans enjoy today.

And no home went without sacrifice or loss. Every house, up and down every street, had someone in harm's way. Maybe their Daddy was a soldier, maybe their son was a sailor, maybe it was an uncle. Sometimes it was the whole damn family...fathers, sons, uncles... Having someone, you love, sent off to war... it wasn't less frightening than it is today. It was scary as Hell. If anything, it was more frightening. We didn't have battle front news. We didn't have email or cellphones. You sent them away and you hoped...you prayed. You may not hear from them for months, if ever. Sometimes a mother was getting her son's letters the same day Dad was comforting her over their child's death.

And we sacrificed. You couldn't buy things. Everything was rationed. You were only allowed so much milk per month, only so much bread, toilet paper. EVERYTHING was restricted for the war effort. What you weren't using, what you didn't need, things you threw away, they were saved and sorted for the war effort.

We had viruses back then...serious viruses. Things like polio, measles, and such. It was nothing to walk to school and pass a house or two that was quarantined. We didn't shut down our schools. We didn't shut down our cities. We carried on, without masks, without hand sanitizer. And do you know what? We persevered. We overcame. We didn't attack our President, we came together. We rallied around the flag for the war. Thick or thin, we were in it to win. And we would lose more boys in an hour of combat than we lose in entire wars today."

He slowly looked away again. Maybe I saw a small tear in the corner of his eye. Then he continued:

In my generation, we looked out for our elders. We helped out with single moms whose husbands were either at war or dead from war.

So, no I don't need anything. I appreciate your offer but, I know I've been through worse things than this virus.

I smiled, fighting back a tear of my own...now humbled by a man in his 80's. All I could do was thank him for the history lesson, leave my number for emergency, and leave with my ego firmly tucked in my rear.

I talked to a man today. A real man. An American man from an era long gone and forgotten. We will never understand the sacrifices. We will never fully earn their sacrifices. But we should work harder to learn about them...learn from them...to respect them.

Humans rise to the occasion, and the virus is nothing at all by comparison. America is rising up and will be better than ever. Be thrilled you live in America!

OHIO LOGISTICS
Warehousing &Transportation

Findlay, OH 45840 (419) 425-4906
Four Locations
Fostoria, OH 44830 (419) 436-8210
Three Locations
Northwood, OH 43619 (419) 425-4906
Ottawa, OH 45875 (419) 523-3722
Willard, OH 44890 (419) 425-4906
Columbus, OH 43228 (614) 876-8611
Bellevue, OH 44811 (419) 379-1046
Bowling Green, OH 43402 (419) 326-5513
Trenton, OH 45067 (513) 714-3420
Joliet, IL 60431 (419) 425-4906

OHIO LOGISTICS
Southern Tier Division

Painted Post, NY 14870 (607) 936-9414
Four Locations

OHIO LOGISTICS
Penn Centre Division

State College, PA 16804 (814) 357-6880
Bellefonte, PA 16823 (814) 357-6880

OHIO LOGISTICS
Northern Georgia Division

Rock Spring, GA 30739 (706) 764-1045
Two Locations

OHIO LOGISTICS
Olive Branch Division

Olive Branch, MS 38654 (662) 219-2977

DOCUMENT SERVICE COMPANY

Findlay, OH 45839 (419) 422-3330

Interesting Ohio History

The Grand Lake of St. Marys, OH was originally constructed as a reservoir for the Miami and Erie Canal which connected the Ohio River with the Great Lakes. When it was completed in 1845, it was considered the largest man-made lake in the world at 13,500 acres. The attraction was also one of the first in Ohio to be named a state park.

GYST February Winner:

Bowling Green & Columbus, OH, Northern Georgia Logistics

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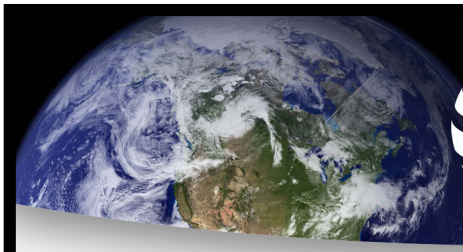

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Drivers of Q1
Karen Victory & Dave Tong

Congratulations to our Drivers of Q1, Karen Victory, and Dave Tong!

Operations Manager, Ben Harris, says, "Karen is a great driver has recently had a lot of extra work added to her plate and handled it like a champ. She keeps a super clean truck and always has a smile on her face! Dave is the guy I could call at 2am for just about anything and he would be here. He takes care of our equipment and the customers, and is always happy to help."

Thank you, Karen and Dave! Your efforts are always appreciated! To all of our Ohio Logistics drivers, we give a special thanks for everything you're doing during this challenging time.

Congratulations!
Roadside Inspection Passed

Wayne Conley - Level 3. No violations!

Clean Truck Inspection Passed

Dan Blanchard

Thank you, and great job, men! You can be proud of yourselves and the fine job you do for Ohio Logistics!

STL Gets the Job Done

By Ohio Logistics' Steve Kloos

Shown below is a photo of Ohio Logistics' 2004 Hoist Model # F350 Forklift with side-shift and fork positioner. Its lift capacity is 35,000# at a 24" load center.

New paint on the outside and a new GM engine on the inside, provides for a good looking, durable and dependable piece of heavy-duty freight handling equipment.

Shown operating the fork-truck is Facility and Project Manager Cori Gleason, who has been the lead for several projects during his almost 4-year tenure with STL.

Our Southern Tier Division is working closely with a new customer to service their production plant with the timely delivery of ~ 25,000 # aluminum coils. Our building in Southport, NY has floors thick enough to support the weight of handling the heavy coils, along with the ability to load and unload flatbed trucks inside the building out of the weather.

We appreciate the opportunity to provide solutions to our customers!

Ohio Logistics Assists
Marathon with PPE distribution

Recently, Ohio Logistics teamed up with Marathon Petroleum Corporation to assist with the distribution of much needed Personal Protective Equipment. The following is a message from Marathon's Dan Mathias:

"To The Ohio Logistics Team-

Please take great pride that Ohio Logistics was heavily involved with the donation of PPE from the separating of the supplies, staging for shipment and the carrier arrangement. MPC could not have done this without your help over the last several days and into this weekend."

Marathon Petroleum has deployed its entire stock of personal protective equipment to hospitals, healthcare organizations, and its own facilities across the country.

Over 500,000 units of PPE, including N95 respirator masks and gloves have either been delivered or are in transit to 45 hospitals and healthcare organizations in 20 states. Delivery is expected to be completed by Saturday, March 28.

Did You Know?

Seven-year car loans are increasingly common. One third of loans taken out in the first half of 2019 had terms of more than six years. A decade ago, fewer than 10% of loans lasted that long. But extended loans last longer than most people typically keep their cars, so the balance is rolled over to the next car loan, keeping borrowers perpetually in debt. The average car loan is now over $32,000, up about one third in the past decade, and lasts for 69 months. Purchasing a used car is a solution to lessen your debt. If you buy new and must finance, check out banks and credit unions whose rates often are lower than those available at car dealers.

Ohio Logistics Celebrates Our Associates

Associate Appreciation Day

At Ohio Logistics, we believe our associates are our greatest resource. Because of this, we always love celebrating Associate Appreciation Day every year in early March. Associate Appreciation Day is a day for companies to thank their associates for their hard work and efforts throughout the year. As a gesture of appreciation, each of our Associates, throughout our several Divisions, was treated to lunch courtesy of the company. We truly appreciate all of our Associates. They make us who we are!

Our Bowling Green, OH Facility Manager, Kevin Anderson, said it best: "Today is the day that everyone needs to hear how much we appreciate our team and their efforts. Without our associates, we wouldn't be able to do what we do on a daily basis. It takes the efforts of a lot of good people working together to make Ohio Logistics successful. It isn't one person, one department, one facility, it is all of us as a whole. We don't want anyone walking away feeling like we don't appreciate them."

Test Your Logistics IQ:

1) A document secured from a government authorizing an exporter to export a specific quantity of a controlled commodity to a certain country. An export license is often required if a government has placed embargoes or other restrictions upon exports.

2) The resulting output from a process. An example would be a quantity of finished product output from manufacturing processes.

3) This is effectively a promise to deliver a certain order on agreed upon terms, including price and delivery. Profitable to Promise (PTP) is the logical evolution of Available to Promise (ATP) and Capable to Promise (CTP). While the first two are necessary for profitability, they aren't sufficient. For enterprises to survive in a competitive environment, profit optimization is a vital technology.

April Dates of Importance:

April 1 - April Fool's Day
April 5 - Palm Sunday
April 10 - Good Friday
April 12 - Easter
April 15 - Tax Day
April 18 - Paul Revere's Ride, 1775
April 24 - Arbor Day

Answers to "Test Your Logistics IQ"

1. Export License
2. Process Yield
3. Profitable to Promise

We are members of:

IWLA
NAFTZ
OTA
ATA
CBICC
Grant County Chamber
Putnam County Chamber/Econ. Dev.
Fostoria Chamber/Econ. Dev.
Wood County Chamber
Fulton County Chamber
Findlay Hancock County Alliance
Chemung County Chamber
Walker Cnty Chamber of Commerce

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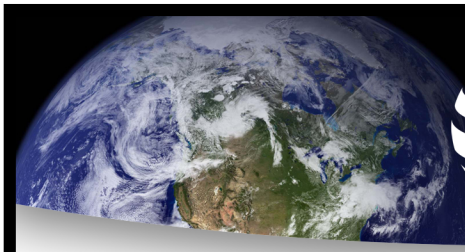

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Meet Amber Queen

Amber Queen is a Customer Service Representative in our Northern Georgia Division. Amber has been with Northern Georgia Logistics since October of last year, and was kind enough to answer our questions all the way from Rock Spring, GA.

OL: Tell us about your family.

Amber: I am married with a 5-year-old son and another baby on the way!

OL: Describe your ideal week long vacation.

Amber: A trip with my family to the beach. Not a lot of plans, just relaxing in the sand.

OL: What are your hobbies outside of work?

Amber: I like to attend bible study and church. Spend time with my family outside.

OL: Movies or books, and what are your favorites?

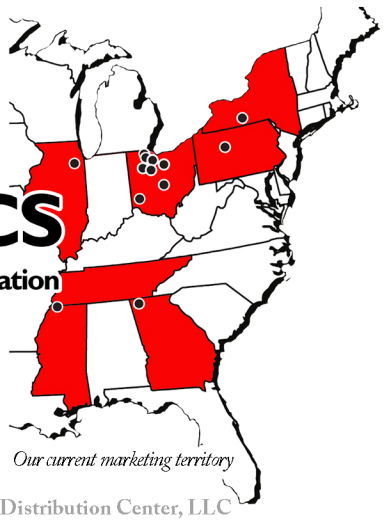
Amber: Any book by James Patterson. If I had to pick a favorite movie, I would say Fire Proof.

OL: What local diner would you recommend for visitors to your area? What do you recommend to eat?

Amber: Choo-Choo BBQ, I love their fried pickles!

OL: What do you like most about your job?

Amber: I enjoy the people I work with and the atmosphere. I like the hours I work, which allows me plenty of time at home with my family. I also enjoy multi-tasking and problem solving!



Our current marketing territory

OHIO LOGISTICS
Warehousing & Transportation

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or **sales@OhioLogistics.com**

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Ohio Logistics is affiliated with Findlay's Tall Timbers Distribution Center, LLC

"If a businessman makes a mistake, he suffers the consequences. If a bureaucrat makes a mistake, you suffer the consequences."

- Ayn Rand -

Happy Birthday To You!

OL Ohio
Randy Buckmaster 4/16
Tiffany Donaldson 4/26
Roberta Estrada 4/21
Michael Felts 4/4
Steve Gadd 4/18
Nikki Harris 4/18
Tyler Marchmon 4/18
Joey Moore 4/4
Morgan Smith 4/3
Freddie Soto 4/19
Ted Stremple 4/15
Bob Sweigart 4/22
Elysia Tesnow 4/19
James Wilka 4/27

OL Southern Tier Div.
Jim Arnold 4/7
Stephen Bushey 4/24
Kathy Ditmars 4/15
Briana Fagner 4/26
Gilbert Franco 4/11
Rich Giometti 4/10
Jesse Hall 4/8
Jason Hauber 4/30
James Hoaglin 4/10
Melissa Howe 4/28
Kendra Michael 4/4
Bob Moon 4/8
Teeya Mullaney 4/2
Vada Murphy 4/25
Theresa Owens 4/10
Adam Phillips 4/7
Christine Tietje 4/18
Edelmiro Toro 4/22

OL Penn Centre Div.
Brad Darby 4/11

OL Northern Georgia Div.
Timothy Reynolds 4/28

OL Olive Branch Div.
Ashley White 4/2

It's Your Anniversary!

OL Ohio
Kevin Anderson 1 Year
Dave Auble 1 Year
Tiffany Donaldson 8 Years
Todd Finsel 12 Years
Dana Heminger 2 Years
Carol Henry 1 Year
Ron Lawrence 13 Years
Christine O'shea 2 Years
Roman Risner 4 Years
Austin Roberts 2 Years
Marci Stahl 7 Years
Ted Stremple 7 Years

OL Southern Tier Div.
Jim Arnold 7 Years
Robert Fenwick 2 Years
Jeff Harris 4 Years
Seth Hatch 2 Years
Jermaine Holden 1 Year
Misty Lambert 1 Year
Frank Mahler 1 Year
Stacy Moon 7 Years
Christopher Patterson 1 Year
Bert Randall 1 Year
Bonnie Smith 2 Years
Mark Thiel 2 Years
Shad Wells 1 Year
Amanda Tosh 1 Year

OL Penn Centre Div.
David Anderson 2 Years
Michael Mann 19 Years

OL Olive Branch Div.
Carolina Oliver 1 Year

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