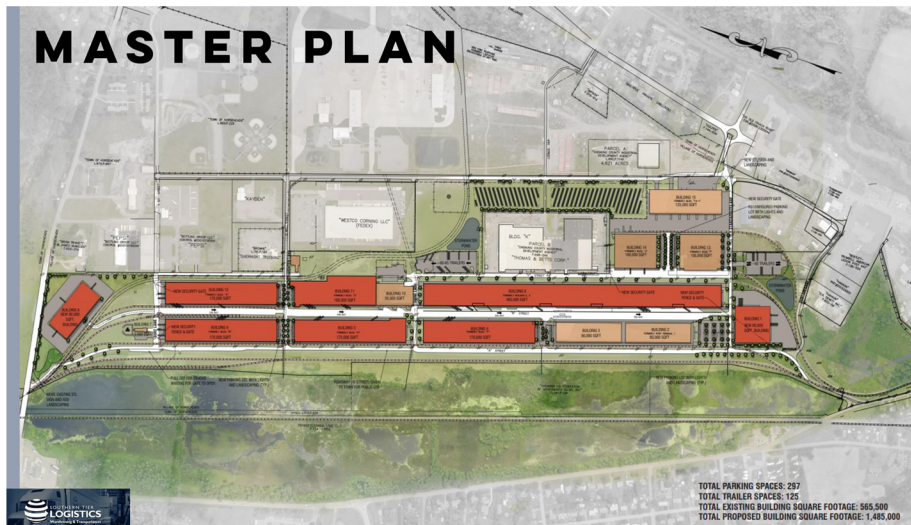




\$4 Million Grant Spurs Development At Southern Tier Logistics Business Park

By Chris Potter, Elmira Star-Gazette



The pace of development may soon be picking up in Horseheads.

The Chemung County IDA was awarded \$4 million Friday under the Focused Attraction of Shovel-Ready Tracts New York (FAST NY) grant program, Gov. Kathy Hochul announced.

The award will fund a project to make the former Holding Point site on North Main Street "shovel ready" for developers to bring jobs to Horseheads. The funding will support upgrades including improvements to the existing rail, water, sewer and stormwater infrastructure to set the stage for growth and development at the site.

Southern Tier Logistics has owned the site since 2021. The company has invested significant capital into site improvements with the demolition of old buildings and new construction, according to the IDA, but additional funding was needed to address infrastructure upgrades.

Joe Roman, Executive Director of the IDA and President of Southern Tier Economic

Growth, said the support will allow Southern Tier Logistics to advance its plan to transition the site into an advanced manufacturing hub. "Communities need shovel ready sites to be competitive and this will allow Chemung County an advantage," said Roman.

Southern Tier Logistics recently completed construction of a new 460,000 square foot logistics center and is working to develop the rest of the campus to accommodate logistics, warehousing and manufacturing companies, said the IDA.

"Our facility has approximately 22,600 track feet of existing in-service rail line that requires reconstruction," said Angela Hawken, Vice President of Ohio Logistics/Southern Tier Logistics. "The FAST NY award will help with those improvements along with new water lines, sewer infrastructure, and stormwater system upgrades. All of this will allow us to focus on expanding our facility footprint to accommodate businesses looking to locate in Chemung County."

The site improvements will pave the way

Continued on Page 2

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Ottawa, OH 45875	(419) 523-3722
Willard, OH 44890	(419) 425-4906
Columbus, OH 43228	(614) 876-8611
Belleuve, OH 44811	(419) 379-1046
Bowling Green, OH 43402	(419) 326-5513
Trenton, OH 45067	(513) 714-3420
Clyde, OH 43410	(419) 425-4906
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OHIO LOGISTICS
Southern Tier Division

Painted Post, NY 14870	(607) 936-9414
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Four Locations
Southern Tier Logistics Business Park

Horseheads, NY 14845	(607) 767-6577
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Penn Centre Division

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Findlay, OH 45839	(419) 422-3330
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Interesting Ohio History

Mansfield, OH, was originally platted as a square, known today as the public square or Central Park. During that same year of its founding, a log cabin was built by Samuel Martin on lot 97 making it the first and only house to be built in Mansfield in 1808. Martin lived in the cabin during the winter and illegally sold whiskey to Indians, which compelled Martin to flee the country. James Cunningham moved into the cabin in the year of 1809. At that time, there were less than a dozen settlers in Richland County, and Ohio was still largely wilderness.

Spotlight February Winners:

**Bowling Green, OH
and Olive Branch, MS**

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for construction of an anticipated 765,000 square feet of modern manufacturing, warehousing and logistics facilities, according to Hochul. The site already has access to significant water and wastewater resources, noted the governor's office. It's also centrally located within two hours of three major cities and has received Foreign Trade Zone designation, the first in the Southern Tier.

Possible uses for the site include battery and solar manufacturing, as well as logistics warehousing. The shovel ready site will offer another opportunity for the battery supply chain to grow around the emerging Tech Hub in the Southern Tier, said the governor's office.

A coalition led by Binghamton University has been awarded several hundred million dollars to support the buildout of lithium battery industry in the Southern Tier. The Broome County IDA was also awarded \$11 million Friday for a development site in Johnson City.

"From the Hudson Valley to the Southern Tier, these FAST NY investments are helping to unlock economic opportunity all across our state," Hochul said. "Businesses of the future are flocking to New York because of our top-notch workforce, our thoughtful incentives, and our turnkey, shovel-ready sites, and I am committed to working with the Legislature to bring in even more 21st century employers and grow the jobs of tomorrow in our state."

What is the FAST NY program?

The FAST NY program aims to prep sites across the state for future development to "jumpstart New York's shovel-readiness and increase its attractiveness to large employers and high-tech manufacturing companies."

It is administered by Empire State Development. The program was founded in 2022 and has since awarded more than \$175 million across 20 sites.

"FAST NY gives municipalities and IDAs the right tools to develop sites around specific industries such as advanced manufacturing, semiconductors, renewable energy, life science and agribusiness," said Empire

State Development President, CEO and Commissioner Hope Knight.

The Village of Painted Post received a Round 1 FAST NY grant to help prepare a West Water Street site for future development, while Broome County was awarded funds to support the creation of a new business park.

5 Year Anniversary! Travis Kirkendall



Travis (r) is congratulated by Kevin Anderson

Bowl - A - Rama



Our Southern Tier Division sponsored the Believe in Youth Bowl-A-Rama recently. This event raises money for Youth Mentoring of the Southern Tier. STL's Briana Pruden said, "Everyone involved had a great time!"

AIB Audit

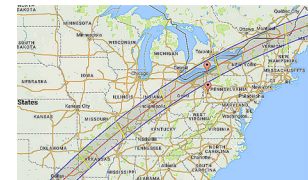
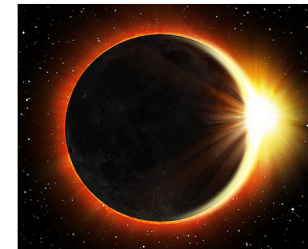
By Ohio Logistics' Stephanie Miller



Our Findlay building #3 improved their score of 935 last year to 940 this year in our annual AIB audit.

AIB is the American Institute of Bakers and provides third party auditing services for food safety and GMP requirements. The purpose of the audit is to ensure that food safety requirements are maintained – thus ensuring a food safe environment for storing products.

Total Solar Eclipse



Findlay, Ohio is in the path of totality for the 2024 Total Solar Eclipse on Monday, April 8, 2024. We will experience 3 minutes and 44 seconds of total darkness at approximately 3:10pm. If you miss it, no worries...you can catch the next one in 2099.



STL Student Tour

Our Southern Tier Division coordinated a warehouse tour for the Board of Cooperative Educational Services (BOCES) last month. During the tour, a presentation was made explaining the role that Crown Cork & Seal and STL play in the overall aluminum can manufacturing supply chain. The tour continued at Building 9 to view operations and the current Crown inventory. Joining the students were STL's Scott Jones and Jeff Granger, along with Tony Cragle, Supply Chain Manager at Crown Cork.



Ohio Logistics Donates



On March 14th a tornado touched down in Indian Lake, Lakeview and Orchard Island in Ohio's Logan County. Three people were killed and multiple others were injured by the tornado. Many homes were destroyed. Ohio Logistics, working with McGuire and Son's Trucking in Findlay, offered assistance to those in need.

Ohio Logistics' Todd Weadock said, "We teamed up with Drew McGuire to get some help to the citizens of Indian Lake. We provided two trailers carrying donated items to assist with storm relief. Both trailers were delivered late Saturday afternoon to the Indian Lake High School where a lot of folks are staying who lost their homes. Our thoughts and prayers go out to everyone affected by this storm."

Test Your Logistics IQ:

1) Also written as e-commerce. Conducting business electronically via traditional EDI technologies, or online via the Internet. In the traditional sense of selling goods, it's possible to do this electronically because of certain software programs that run the main functions of e-commerce support, such as product display, ordering, shipment, billing, and inventory management. The definition of e-commerce includes business activity that is business-to-business (B2B) and/or business-to-consumer (B2C).



2) The amount of purchasing credit a customer has available. Usually defined by the internal credit department and reduced by any existing unpaid bills or open orders.



3) Components (parts) of a product for which there is an abundance of suppliers. Not difficult to produce. An example would be a power cord for a computer.



April Dates of Importance:

April 1 - April Fool's Day
April 10 - National Siblings Day
April 11 - National Pet Day
April 15 - Tax Day
April 18 - Paul Revere's Ride (1775)
April 22 - Earth Day
April 26 - Arbor Day

Answers to "Test Your Logistics IQ"
3. Standard Components
2. Credit Level
1. Electronic Commerce

We are members of:

IWLA
NAFTZ
OTA
ATA
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Grant County Chamber
Putnam County Chamber/Econ. Dev.
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Wood County Chamber
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Findlay Hancock County Alliance
Bellevue Chamber of Commerce
Chemung County Chamber
Walker Cnty Chamber of Commerce

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Tech Talk

By Ohio Logistics' IT Manager, Mike Spradlin



Welcome to "Tech Talk," your inside source for all things IT. Technology is revolutionizing the logistics industry by reshaping the way goods are transported, tracked, and managed throughout the supply chain. The integration of Internet of Things (IoT) devices is further enhancing the visibility and transparency across the supply chain, with sensors and RFID tags enabling the monitoring of cargo conditions, temperature, and location throughout the shipping process. Moreover, the adoption of artificial intelligence (AI) and machine learning algorithms has empowered logistics companies to analyze vast amounts of data to predict demand, optimize inventory levels, and forecast potential disruptions, thereby minimizing costs and improving customer satisfaction. With the rise of autonomous vehicles and drone

technology, last-mile delivery will be completely revolutionized by providing faster and more cost-effective solutions for urban logistics. Overall, technology continues to drive innovation and transformation within the logistics industry, enabling companies to adapt to evolving market demands, improve operational efficiency, and deliver unparalleled levels of service to customers worldwide.

Did you know: The barcode was invented in 1948 by Bernard Silver and Norman Joseph Woodland. However, it wasn't until the 1970s that the barcode system gained widespread adoption.

Fact: The largest QR code type can hold 3,000 alphanumeric characters, 7,089 numeric characters, or 2,953 bytes of binary data.



Meet Nick Rowlands

Nick has just recently started with Ohio Logistics on January 2nd as the Midwest Operations General Manager. He was kind enough to quickly answer our questions so that we can learn a little more about him.



OL: Tell us about your family.

Nick: My wife Brynelle and I are accompanied by our 160 lb puppy Diesel who is a Cane Corso (Italian Mastiff). As we do not have

any children of our own, we are surrounded by our nieces and nephews and close friends on the regular basis.

OL: What advice would you give the 18-year-old version of yourself?

Nick: The sky is the limit for opportunities in life. Hard work and dedication go a long way for those who put in the time and effort. "A winner is just a loser that tried one more time, keep going."

OL: How do you like to spend your free time?

Nick: This one is easy... GOLF. I thoroughly enjoy the game and the challenges that come along each and every round.

OL: Biggest goal in the next five years?

Nick: Within the next five years, I hope to continue to advance my career in the management field while continuing to evolve and grow my leadership capabilities.

OL: Tell us your favorite destination within two hours of home.

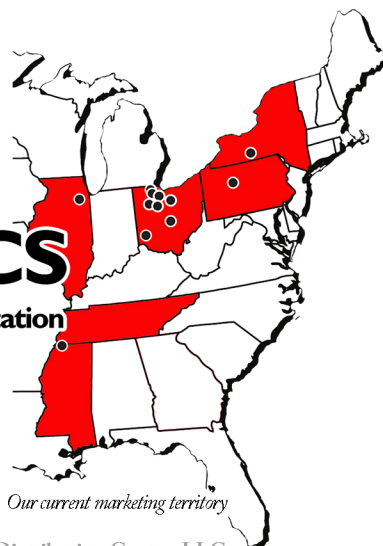
Nick: Columbus! GO BUCKEYES!

OL: Tell us something about yourself that most people don't know.

Nick: I cannot properly whistle. While embarrassing... I continually like to test the waters and practice while nobody is around.



OHIO LOGISTICS
Warehousing & Transportation



Our current marketing territory

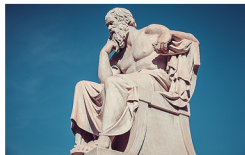
Please contact us at:

(419) 425-4906

or sales@OhioLogistics.com

P.O. Box 952 1800 Industrial Drive Findlay, OH 45839-0952

Ohio Logistics is affiliated with Findlay's Tall Timbers Distribution Center, LLC



*"Stong minds discuss ideas,
average minds discuss events,
weak minds discuss people."*

- Socrates -

Happy Birthday To You!

OL Ohio

Scott Brinkman 4/22
Randy Buckmaster 4/16
Shelby Burkholder 4/20
Kyle David 4/4
Tiffany Donaldson 4/26
Michael Felts 4/4
Nikki Harris 4/18
Jacquelynn Herman 4/18
Tyler Hiegel 4/17
Norm Hinkle 4/27
Jonathan Kidwell 4/2
Paul Koehler 4/23
Noah Lugibihl 4/1
Larry Polta 4/23
Jose Quiroz 4/24
Hannah Smith 4/18
James Wilka 4/27
Jalen Willis 4/12

OL Southern Tier Div.

Jim Arnold 4/7
Michael Bush 4/7
Rachel Christian 4/13
Randy Cook 4/23
Dewarn Duncan 4/20
Rich Giometti 4/10
Michael Harden 4/11
Eric Johnson 4/10
Bob Moon 4/8
Briana Pruden 4/26

OL Penn Centre Div.

Brad Darby 4/11

It's Your Anniversary!

OL Ohio

Kevin Anderson 5 Years
Tiffany Donaldson 12 Years
Bryon Helms 1 Year
Carol Henry 5 Years
Tonya Lantz 3 Years
Ron Lawrence 17 Years
Noah Lugibihl 2 Years
Brooklyn Molter 2 Years
Roman Risner 8 Years
Mike Spradlin 3 Years
Elizabeth Walter 1 Year

OL Southern Tier Div.

Jim Arnold 11 Years
Randy Cook 2 Years
Andrew Dunn 1 Year
Jeff Harris 8 Years
Robert Kiperl 1 Year
Stacy Moon 11 Years
Bert Randall 5 Years
Bonnie Schanbacher 6 Years
Amanda Tosh 5 Years
Seth Whitford 2 Years

OL Penn Centre Div.

Robert Christy 3 Years
Michael Mann 23 Years

OL Olive Branch Div.

Deidra Tompkins 1 Year

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