



Dana Scholars Visit Ohio Logistics



The University of Findlay's Dana Scholars Program provides an opportunity for business students to connect higher education with the real world of business. A group of outstanding business students is selected every year based on their academic achievements and leadership skills. As stated by Kirby Overton, Ed.D., dean of the College of Business, "This program is important and beneficial because it brings a completely different perspective to the traditional college experience and provides an opportunity for business students to connect higher education with the real world of business."

Ohio Logistics had the honor of recently making a presentation to this group of outstanding future leaders. We wish them all the best!

"As an International student, I had no idea how big this business was. I was very impressed by how elaborate Ohio Logistics is with all the transportation and warehousing business in the US. I am very thankful for Chuck Bills and his amazing background, for taking the time to explain his interesting journey, and for the very informative presentation."

Laiying Alvarado, Sports Business Strategy, Class of 2022

"Visiting Ohio Logistics was an amazing experience! Chuck Bills is someone who always sticks to his values and his roots. Day in and day out he is finding ways to not only improve his business, but even more his employees and the industry!"

Andrew Codita, Management, Class of 2023

"Chuck Bills made the event very inspiring and real. I greatly respect his unwavering values and determination. He made it clear that God helped guide him through everything. He is undoubtedly a role model to young entrepreneurs like myself."

Joe Sadowski

"Chuck Bills showed me what commitment to employees, customers, and the community should look like. Thank you, Chuck, for setting the example of an influential leader and fearless entrepreneur."

Josh Kilgore, Management, Class of 2023

"It was so special to learn about Ohio Logistics! Chuck Bills is such an innovative thinker and leader in the community. We are all blessed to have him and Ohio Logistics in the Findlay community."

Colin Moats, Business Marketing/Accounting, Class of 2024

OHIO LOGISTICS Warehousing & Transportation

| | |
|-------------------------|----------------|
| Findlay, OH 45840 | (419) 425-4906 |
| Four Locations | |
| Fostoria, OH 44830 | (419) 436-8210 |
| Three Locations | |
| Northwood, OH 43619 | (419) 425-4906 |
| Ottawa, OH 45875 | (419) 523-3722 |
| Willard, OH 44890 | (419) 425-4906 |
| Columbus, OH 43228 | (614) 876-8611 |
| Bellevue, OH 44811 | (419) 379-1046 |
| Bowling Green, OH 43402 | (419) 326-5513 |
| Trenton, OH 45067 | (513) 714-3420 |
| Clyde, OH 43410 | (419) 425-4906 |
| Joliet, IL 60431 | (419) 425-4906 |

OHIO LOGISTICS Southern Tier Division

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|------------------------|----------------|
| Painted Post, NY 14870 | (607) 936-9414 |
| Four Locations | |

OHIO LOGISTICS Penn Centre Division

| | |
|-------------------------|----------------|
| State College, PA 16804 | (814) 357-6880 |
| Bellefonte, PA 16823 | (814) 357-6880 |

OHIO LOGISTICS Olive Branch Division

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| Olive Branch, MS 38654 | (662) 219-2977 |
|------------------------|----------------|

DOCUMENT SERVICE COMPANY

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|-------------------|----------------|
| Findlay, OH 45839 | (419) 422-3330 |
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Interesting Ohio History

The Hocking Valley in Ohio was known for its abundance of natural resources, particularly clay. Numerous brick companies began to form, and one of the first to emerge was the Nelsonville Brick Company. In 1877, they began their extensive operation manufacturing the Nelsonville Block, Hallwood Block, Hocking Block, and the Star Brick. The Nelsonville Block, known as "King of All Pavers," won first prize at the 1904 World's Fair in St. Louis for its salt glazed surface making it watertight with a distinct and attractive finish. The Great Depression, combined with the use of concrete, led to the demise of the Nelsonville Brick Company.

GYST October Winner:

Bowling Green, Fostoria & Ottawa, OH

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Inspiring American History

Tonight is Christmas Eve.

In the bitter cold on Christmas Eve 1776, dogged by pelting sleet and snow, George Washington knelt in prayer at McKonkey's Ferry asking the Lord for the right words to inspire his troops to keep going. They needed to cross the Delaware River for a surprise attack on the British.

Historian James Cheetham wrote, "As Washington mounted his horse that night, he pulled a draft of Thomas Paine's 'American Crisis' from his saddle bag. As he began reading it, he knew that it was the answer to his prayers. When he returned to camp, he ordered it read to his troops immediately."

"The summer soldier and the sunshine patriot will, in this crisis, shrink from the service of their country; but he that stands by it now, deserves the love and thanks of man and woman. Tyranny, like hell, is not easily conquered; yet we have this consolation with us, that the harder the conflict, the more glorious the triumph. What we obtain too cheap, we esteem too lightly: it is dearness only that gives a thing its value. Heaven knows how to put a proper price upon its goods; and it would be strange indeed if so celestial an article as freedom should not be highly rated."— Thomas Paine



The next morning, Christmas Day 1776, Washington's army crossed the icy Delaware and won two crucial battles. He defeated the British at Trenton and a week later he executed a daring night raid to capture Princeton on January 3. This gave control of New Jersey to America and turned around the morale and unified the colonial army. Washington's insightful reading of "The American Crisis" on Christmas Eve 1776 turned a humbling defeat into a glorious victory for the American patriots!

Shortly after the war, John Adams remarked: "Without the pen of Paine, the sword of Washington would have been wielded in vain." Washington's men basked in its victory at Trenton since they had defeated a much mightier foe. Moreover, they realized Washington was a true leader and he could unite the colonies into a strong nation. Washington's faith in the Lord and his respect for the scholarly works of our Enlightenment thinkers like Thomas Paine, John Locke and others would help him articulate the Philadelphia Convention and write the world's longest lasting constitution.

The Lord guided Washington to victory on Christmas in 1776 at a time America needed a miracle to become a nation. He showed our founders how to form a more perfect union of states in 1787. He has continued to bless this nation in so many ways since 1776. Let us pray He will help us unite this divided nation so we can always defend our liberty.

Merry Christmas!

Did You Know?

George Washington remains the only president who genuinely had to be forced to serve. Having won the revolution, Washington wanted nothing more than to return to his Mount Vernon estate, but reluctantly agreed to first one term and then a second.

Washington had accumulated roughly 8,000 acres of land and spent his later years making whiskey. At the time of his death, the largest whiskey distillery in America was at Mount Vernon.



Washington's Mount Vernon estate

Save Money On Your Heating Bill

1. Turn down your thermostat
Turning down your thermostat by one degree can save you hundreds a year. You can also invest in a smart thermostat to ensure you don't waste energy. These thermostats can detect when you're home and not at home, adjusting the temperature accordingly.

2. Only heat rooms you need
Save money on your heating bills by turning the radiators off in unused rooms; if you have central air, close the vents in that room. Then, close the door to that room to prevent any warm air from getting in, and cold air getting out.

3. Insulate windows
We lose a lot of heat through gaps in our windows or around our doors. Keep drafts out by weatherproofing doors and applying window insulation film. Thick curtains or thermal-lined drapes also prevent warm air from escaping.

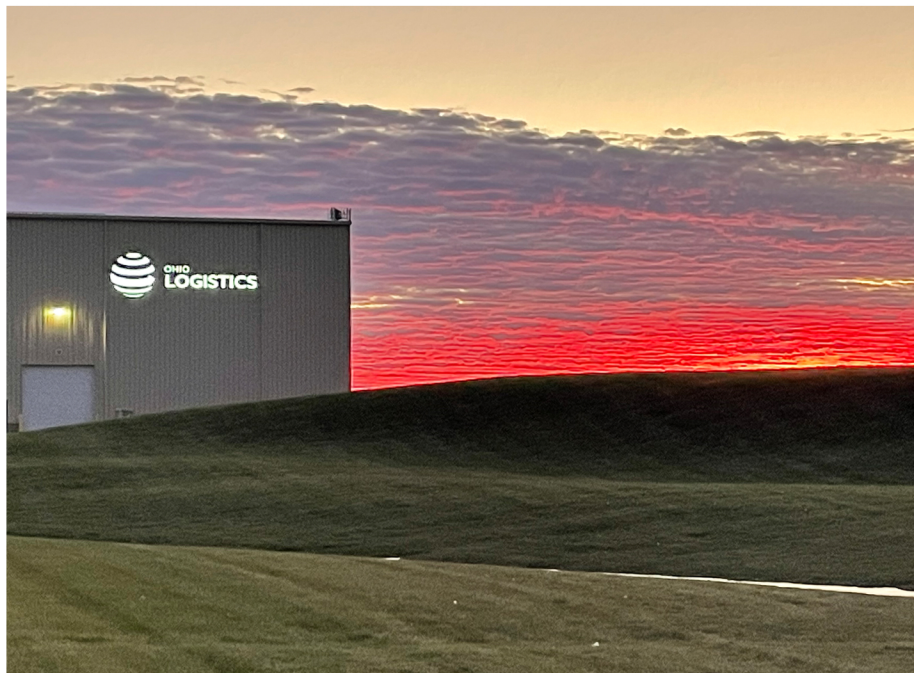
4. Layer clothing
Not ready to turn your furnace up yet? Layer up your clothing to keep warm and toasty. Warm drinks, cozy blankets, and even a hot water bottle will all help to keep you warm.

5. Bleed your radiators
Bleed your radiators to remove trapped air. A sure sign is when the top of your radiator feels cooler than the bottom. If your radiators are blocked, heat will not flow through properly, which often makes us crank up excess heating and waste money.

6. Use a space heater
These will quickly warm up the room effectively and evenly, instead of heating up the entire house.

7. Get your attic space insulated
We lose a quarter or more of our home's heat through poorly insulated roof and attic spaces.

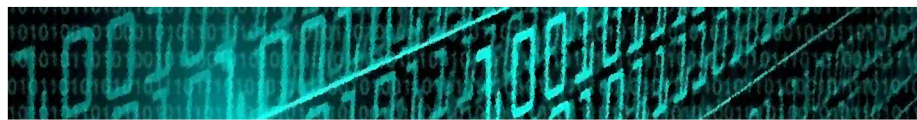
Mornings Are Beautiful At Ohio Logistics



A spectacular sunrise is captured at our Bowling Green, OH warehouse

Tech Talk

By Ohio Logistics' IT Manager, Mike Spradlin



Welcome to "Tech Talk," your inside source for all things IT. For the month of December, I would like to talk a little bit about "The Cloud." What is it, and how do we use it? Simply put, "The Cloud" refers to servers, applications and databases that reside in large datacenter and are accessed over the internet. This eliminates the need for datacenters and expensive server hardware within every organization. At Ohio Logistics, all of our servers reside in Azure which is Microsoft's cloud environment. As our document management project moves forward with OneDrive, this is Microsoft's file storage offering which is also in the cloud. This is what makes access through Office.com, which I talked about in the November edition of "Tech Talk," possible. Ever heard of "AWS"? This is Amazon's cloud solution. What about "GCP"? This stands for

Google Cloud Platform. As you can see, all the big tech players have invested heavily in this technology and it truly is here to stay.

Did you know: It would take you 23.8 million years to open every website on the internet. That's assuming nothing ever changed and you could do each one in 5 seconds or less.

Fact: Do you know why the time is set to 9:41 in all Apple iPhone ads? If you haven't noticed, Apple iPhone advertisements (the ones that don't use a blank screen) always have the time set to 9:41 on the phone's screen. It might just seem like a randomly picked number, but it actually has meaning. This was the exact time that Steve Jobs announced the first iPhone in 2007.

Test Your Logistics IQ:

1) Classification of a group of items in decreasing order of annual dollar volume or other criteria. This array is then split into three classes called A, B, and C. The A group represents 10 to 20% by number of items, and 50 to 70% by projected dollar volume. The next grouping, B, represents about 20% of the items and 20% of the dollar volume. The C-class contains 60 to 70% of the items, and represents about 10 to 30% of the dollar volume.



2) A railcar with a flat platform and sides three to five feet high, used for top loading long, heavy items.



3) A document required by the importing country indicating that the importing country recognizes that a controlled shipment is entering their country. The importing country pledges to monitor the shipment and prevent its re-export, except in accordance with its own export control regulations.



December Dates of Importance:

December 7 - Pearl Harbor Remembrance Day
December 11 - Pilgrims Land on Plymouth Rock, 1620
December 15 - Bill of Rights Day
December 16 - Boston Tea Party, 1773
December 17 - Wright Brother's First Flight, 1903
December 21 - First Day of Winter
December 25 - Christmas Day
December 31 - New Year's Eve

Answers to "Test Your Logistics IQ"

3. International Import Certificate
2. Gondola
1. ABC Classification

We are members of:

IWLA
NAFTZ
OTA
ATA
CBICC
Grant County Chamber
Putnam County Chamber/Econ. Dev.
Fostoria Chamber/Econ. Dev.
Wood County Chamber
Fulton County Chamber
Findlay Hancock County Alliance
Bellevue Chamber of Commerce
Chemung County Chamber
Walker Cnty Chamber of Commerce

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Meet Heidi Saks

Heidi is a six-month Associate and Payroll/Accounting Specialist in our Southern Tier Division. Continue reading below to learn more about Heidi.



OL: Tell us about your family.

Heidi: I am surrounded by males. My husband, Damian, is an Earth Science teacher, and we have two boys, DJ (12) and Joey (10) who wrestle and play soccer and football. We also have two spoiled labs Gus and Gunner.

OL: What do you like most about your job?

Heidi: I love my job because I get to work with numbers all day and there is always something new to learn.

OL: How do you like to spend your free time?

Heidi: Most of my free time is spent with family and friends at sporting events, concerts or just relaxing.

OL: Describe your favorite home-cooked meal.

Heidi: My favorite home cooked meal is steak on the grill, macaroni salad, corn on the cob, fresh fruit, and something with chocolate for dessert.

OL: What is your idea of the perfect week-long vacation?

Heidi: My perfect vacation is at the beach. Daytona Beach is my home away from home.

OL: What is one of your biggest pet peeves?

Heidi: One of my biggest pet peeves is poor customer service.

OL: If you could trade places with anyone for one day, who would it be and why?

Heidi: I would love to work at Disney World and be a Disney character for one day so that I could see the excitement that children have when they get to meet their favorite character or hero for the first time.



OHIO LOGISTICS
Warehousing & Transportation

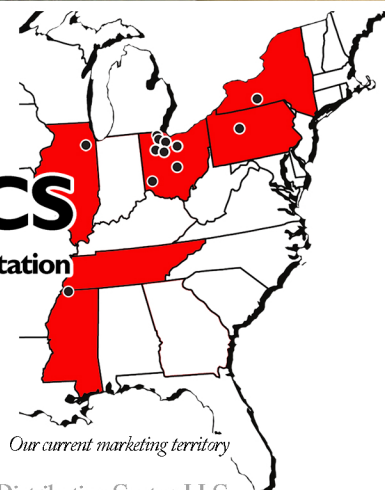
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(419) 425-4906

or sales@OhioLogistics.com

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Ohio Logistics is affiliated with Findlay's Tall Timbers Distribution Center, LLC



Our current marketing territory

Happy Birthday To You!

OL Ohio

Grace Brose 12/11
Felix Cantu 12/30
Tony Chidester 12/14
Deb Dick 12/9
Justin Fausnaugh 12/2
Cameron Gadd 12/19
Mitch Hackworth 12/22
Brayden Harris 12/18
Pam Orwick 12/4
Paul Porter 12/26
Lindsay Rangel 12/4
Austin Roberts 12/9
Dallas Robinson 12/13
Dakota Rose 12/23
Raymond Stevens 12/22
Tayler Timler 12/29
Tracey Walters 12/31
Keith Whiteside 12/3

OL Southern Tier Div.

Richard Camacho 12/4
Matthew Cook 12/9
Thomas Douglas 12/26
Devin Gee 12/30
Anthony Gelzer 12/31
Christine Haynes 12/24
Eric Knox 12/18
Christina Marvin 12/29
Mark McIntosh 12/5
John Strader 12/13
Christopher Wexell 12/31

OL Olive Branch Div.

Arthur Robinson 12/17

It's Your Anniversary!

OL Ohio

Grace Brose 2 Years
Matt Cramner 1 Year
Robert Sweigart 6 Years

OL Southern Tier Div.

Rogina Bonomo 6 Years
Michael DePue 1 Year
Chuck Dorn 1 Year
Thomas Lindsay 2 Years
Mark McIntosh 7 Years

OL Penn Centre Div.

Amy Burns 6 Years

OL Olive Branch Div.

Yolanda Thompson 4 Years



"What you get by achieving your goals is not as important as what you become by achieving your goals."

- Henry David Thoreau -



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