OHIO LOGISTICS
Warehousing & Transportation
THE SMART MOVE.

February, 2021
Newsletter
Volume 17, Issue 2

Appreciating Our History

Washington's Crossing of the Delaware - Christmas, 1776

By Richard Gunderman, Indiana University

Christmas of 1776 marked one of the most harrowing days in American history – when the fate of the fledgling republic itself hung in the balance.

Often remembered as Washington's crossing of the Delaware, it pitted the ragtag Continental Army against perhaps the most feared fighting force on Earth, the German Hessians, whose services had been paid for by Britain. Yet the outcome would ultimately hinge as much on cold, ice, and disease as on fighting prowess.

Washington's forces needed some good news. After they ran the British out of Boston in March of 1776, things began going from bad to worse. The British chased Washington out of New York, then across New Jersey. By year's end, Washington's army was shrinking, and morale was low.

The British troops were ensconced in New York, well-fed and warm. They left German troops in charge of Trenton, New Jersey. Washington was expecting the forces of Generals Horatio Gates and Charles Lee to join him, but they were delayed by winter weather and lack of confidence.

The first hint of reprieve arrived in the form of Thomas Paine's "The American Crisis," published on Dec. 19, with its famous lines, "These are the times that try men's souls.... Tyranny, like hell, is not easily conquered; yet we have this consolation with us that the harder the conflict, the more glorious the triumph." Washington ordered it read to the men.

Finally, the troops of Gates and Lee arrived, followed by militiamen from Philadelphia, providing Washington with a total force of about 6,000, many whose enlistments would expire at year's end. On Christmas Eve, provisions arrived, further enhancing morale.

Washington's plan was to make multiple crossings of the Delaware River in boats. On Christmas morning, he ordered the troops three days' food and fresh arms. The crossing would begin as soon as darkness fell. However, the weather deteriorated over the course of the evening, as drizzle changed into freezing rain and snow.

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Interesting Ohio History

Ohio was mass producing and distributing wine well before California was even an American state. Today, Ohio is the 6th largest wine producer in the U.S. and largest in the Midwest. Over 3 million gallons are produced each year. With over 16 million acres, the Ohio River Valley Appellation is the second largest appellation in the U.S. The Ohio River Valley is also home to the birthplace of American viticulture.

GYST December Winners:

BG, Columbus, and Trenton

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Henry Knox, Washington's chief of artillery, had organized the crossing, which would be imperiled by floating ice. Men who got wet faced grave risks of frostbite and freezing to death. Because of the ice and bad weather, the crossing, which was to be complete at midnight, was not finished until early the next morning.

The commander of the German troops in Trenton had received warning that an attack was coming, but he dismissed it, in part because lone farmers had been harrying the Germans for days, alternately drawing them out with gunshot and then retreating.

Against all odds, the Dec. 26 surprise attack succeeded, throwing the Germans into confusion. When they tried to organize a counter-attack, the Americans fired on them with muskets, killing their commander and sowing further discord.

As a result of the battle, the Americans captured about 900 Germans and a large cache of supplies. Against orders, many American troops began enjoying captured rum, with the result that some fell into the water as they returned across the river. While the attack and another foray a few days later did little to imperil the British forces in New York, they did restore the morale of the American troops.

PCL Scholarship

Jonni Parker of the Penn State University women's volleyball team has been selected as the 2020-2021 recipient of the Penn Centre Logistics Endowed Athletics Scholarship. Jonni, a junior, hails from Casstown, OH and is pursuing a degree in Childhood Education, along with minors in Human Development, Family Studies, and Special Needs Education. Wrestler, Mark Hall, was the first recipient of this scholarship awarded in 2017, 2018, and 2019.

We congratulate Jonni on this significant achievement and wish her continued success!

Congratulations!

Trenton, OH associate, Cameron Gadd, made the Dean's List this semester in college!

Celebrating 10 Year Anniversaries

Dan Blanchard and Deb Dick

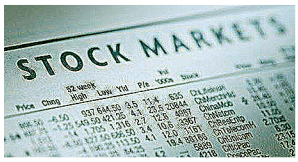
Dan with Ben Harris

Deb with Chuck Bills

Useful Info.

Letting emotion guide your financial investments is deadly. Below are a few reminders.

Only invest money you don't need right now. That gives you the ability to let the price rise and fall without worrying about how you're going to pay your bills.



Invest with goals in mind. "I want to be rich" isn't a goal. Do you want to retire? Pay for your kid's college? Pay off your house? Live off the interest? Having a goal helps you pull the trigger to sell without worrying that you're selling too soon.

Know what you're investing in. Research it, understand it. If you don't believe in it, you'll panic and sell when the going gets rough. If you believe in it, it's easy to hold on because you know it will succeed.

Set your target prices and how much you plan on selling when the price is reached. Knowing when and how much you'll sell prevents the anxiety of wondering if you're selling too soon.

Investing can be boring during accumulation when prices aren't moving much. During those times only check the charts once a day. Have alerts set in case something dramatic happens, but otherwise distract yourself so you won't be tempted to trade out of boredom.

Remember that money is the means to an end, not an end in itself. If you have food, clothing, shelter, family/love, be grateful. Don't sacrifice your relationships in pursuit of wealth. You're already wealthy.

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Perfect Attendance! Q4 Results Are In

Three Month Perfect Attendance

Alvarez, Ramiro
Arnold, James
Baker, Julian
Barlekamp, Todd
Barton, Anthony
Barton, John
Beach, Venessa
Beining, Michael
Blair, Timothy
Blanchard, Daniel
Bragg, Brian
Brewer, Donald
Brown, Stewart
Burns, Robert
Calvario, Vincent
Caparulo, Frank
Carey, Misty
Carter, Justin
Chitwood, Judith
Christofaro, Dominic
Conley, Wayne
Cooper, Gary
Cunningham, Matt
Dick, Deborah
Domyk, Anthony
Dorman, Randal
Ducot, Jason
Ellis, Glenn
Erway, Michael
Fenush, Thomas
Fesetch, Brian
Gerken, Kimberly
Giometti, Richard
Gleason, Cori
Hackworth, Mitchel
Haight, Roger
Hanley, Gerald
Harris, Jeffrey
Henry, Julianne
Jackson, Donald
Jamison, Andre
Jordan, Charles
Karhan, James
Kelly, Emmett
Kirkendall, Travis
Koch, Dale
Kulick, Donald
Kupper, Michael
Lattimer, Ricky
Laubenthal, Derek
Lawrence, Ronald
Long, JoLynn
Martin, Kenneth
McEwen, Francine
McHale, Ann
McIntosh, Mark
Meinen, Mark
Miller, Ryan
Moore, Joseph
Mullaney, Teeya
Murphy, Vada
Myers, Diana
Navarro, Gabriel
Noody, James
Owens, Theresa
Pahl, Julie
Peaslee, Chris
Randall, Bert
Rohalla, Joseph
Rose, Dakota
Ross, Bonnie
Russell, Joseph
Sackrider, Ricky
Simon, Darrin
Smith, Bonnie
Smith, Morgan
Smith, Tammy
Southard, Jeffery
Spearen, Jammy
Spengler, Daniel
Steffensen, Jerrod
Stevens, Ashley
Storck, Kevin
Tosh, Amanda
Tuttle, Brian
Unterborn, Bradley
VanDusen, Tim
Victory, Karen
VonRapacki, Shane
Weaver, Anthony
Wetzel, Jena
Wheeler, Kenneth
Wilka, James
Williams, Brent
Williamson, Eugene
Wood, Vicki
Woodard, Lawrence
Zehender, Daniel

Congratulations!

Clean Truck Inspections Passed

Randy Kelly, and Ken Martin

A clean truck shows pride in yourself and the company. Thanks for your efforts, men!

Did You Know?

The difference between 1 million, 1 billion, and 1 trillion is staggering! To put things into perspective, let's talk in terms of seconds, minutes, and hours.

A million seconds = 12 days.
A billion seconds = 31 years.
A trillion seconds = 31,688 years.

A million minutes ago was March of 2019.

A billion minutes ago was just after the time of Christ.

A million hours ago was in 1885.

A billion hours ago man had not yet walked on earth.

A million dollars ago was five seconds ago at the U.S. Treasury.

A billion dollars ago was late yesterday afternoon at the U.S. Treasury.

A trillion dollars is so large a number that only politicians use the term in conversation.

Test Your Logistics IQ:

1) The value of the carrier's property; the calculation basis has included original cost minus depreciation, replacement cost, and market value.

2) A quantitative technique to determine the least-cost center, given raw materials sources and markers, for locating a plant or warehouse.

3) The location designated by the carrier for receiving, assembling, holding, storing, and delivering containers, and where containers may be picked up by shippers or redelivered by consignees.

4) The percentage of profit to sales--that is, profit divided by sales.

February Dates of Importance:

February 2 - Groundhog Day
February 7 - Super Bowl
February 14 - Valentine's Day
February 15 - Presidents Day
February 16 - Mardi Gras
February 17 - Ash Wednesday
February 22 - National Margarita Day

Answers to "Test Your Logistics IQ"

1. Fair Value
2. Grid Technique
3. Container Yard
4. Profit Ratio

We are members of:

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NAFTZ
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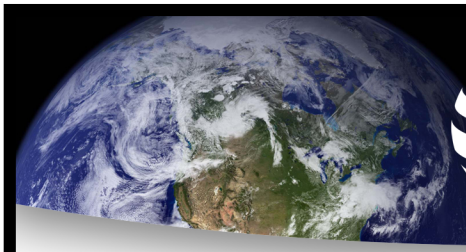

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Meet Lindsay Rangel

Located 22 miles west of our corporate office, one year associate and Customer Service Representative, Lindsay Rangel, answers our questions from our Ottawa, OH warehouse.

OL: Tell us about your family.

Lindsay: My husband and I have been married for seven years. We have two kids, a seven-year-old daughter and a five-year-old son.

OL: What's your favorite part of your job?

Lindsay: I enjoy the people I work with, and the job brings something different every day.

OL: How do you like to spend your free time?

Lindsay: I like to spend my free time with our kids.

OL: Favorite local restaurant and what do you order?

Lindsay: The fish basket at Buffalo Wings & Rings is my choice!

OL: Tell us about the best vacation you've ever taken.

Lindsay: We visited Atlanta, GA and toured the Atlanta Falcons Stadium, MLK Museum, and the ESPN/CNN Center.

OL: What is your biggest goal for 2021?

Lindsay: We'd like to build a shop at our house to add to the construction business my husband runs.

OL: What advice would you give the 18-year-old version of yourself?

Lindsay: Work hard and save money.

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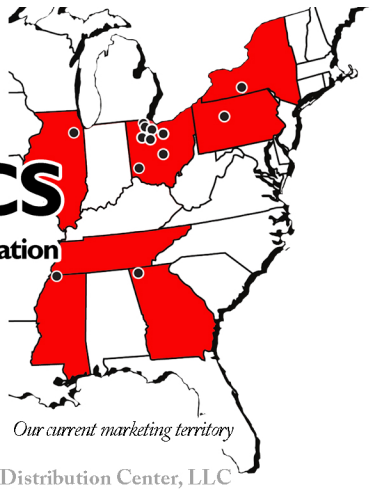
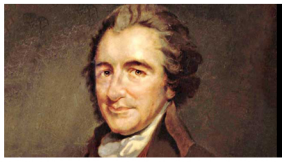


Our current marketing territory

Ohio Logistics is affiliated with Findlay's Tall Timbers Distribution Center, LLC



"A body of men holding themselves accountable to nobody ought not to be trusted by anybody."

- Thomas Paine -

Happy Birthday To You!

OL Ohio
Dave Auble 2/6
Julian Baker 2/14
Emily Brose 2/14
Carl Brown 2/3
Travis Conn 2/23
James Garner 2/10
Derek Guilliod 2/8
JoLynn Long 2/14
Francine McEwen 2/20
Julie Pahl 2/23
Todd Weadock 2/27
Liz Witt 2/11
Cynthia Wright 2/14
Dan Zehender 2/19

OL Southern Tier Div.
Levi Bradigan 2/26
Angie Clark 2/15
Mike Curkendall 2/18
Mike Erway 2/1
Jeff Harris 2/27
Mark Jones 2/25
Thomas Lindsay 2/29
Chad Lockhart 2/25
Richard Matthews 2/16
Ann McHale 2/10
Linda Miles 2/3

OL Penn Centre Div.
Gerald Hanley 2/1

OL Northern Georgia Div.
Greg Moten 2/28

It's Your Anniversary!

OL Ohio
Ramiro Alvarez 2 Years
John Barton 1 Year
Kiala Bellamy 1 Year
Carl Brown 18 Years
Robert Burns 1 Year
Jason Daniels 2 Years
James Garner 1 Year
Ben Harris 20 Years
Ryan Miller 2 Years
Gabe Navarro 6 Years
Eugene Williamson 2 Years

OL Southern Tier Div.
Daril Bentley 4 Years
Don Brewer 13 Years
Brian Brown 1 Year
Diane Colitti 2 Years
Kyle Cornish 2 Years
Jul Henry 10 Years
Melissa Howe 1 Year
Ali Malik 1 Year
Jim Noody 10 Years
Marie Smolarz 1 Year
Todd Steinhauer 11 Years
Ashley Stevens 3 Years
Alisha Stone 2 Years
Christine Taft 2 Years

OL Penn Centre Div.
Gerald Hanley 12 Years
Casey Koch 12 Years

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