



February, 2022
Newsletter

Volume 18, Issue 2

THE SMART MOVE.

Ohio Logistics' Growth Continues With Major Investment Acquisition in New York



Aerial view of recently acquired Horseheads Southern Tier Logistics Center

If you traveled back in time to June of 1988, you would find a new business in Findlay, OH working out of a 40,000 sq. ft. warehouse called Findlay's Tall Timbers Distribution Center. Chuck Bills, the General Manager, did everything necessary to take care of his customers. He made sales calls, answered the phone, filled out paperwork, lifted boxes, fixed stuff that was broken, drove the forklift, loaded trucks, did the accounting, etc. He had to, because for the first three months of operation he was the lone employee of Findlay's Tall Timbers Distribution Center, now known as Ohio Logistics.

It's been almost 34 years since the company started, and our growth has been noteworthy. In Findlay, OH alone we currently have four buildings totaling over 1.3 million square feet of state-of-the-art warehouse space. We've also expanded into other Ohio regions that proved promising from a business point of view, including, Bellevue, Bowling Green, Columbus, Fostoria, Ottawa, and Trenton. Our operations in Bowling Green and Fostoria are great examples of our most recent growth over the last four years.

With 80 acres located in the Woodbridge

Business Park in Bowling Green, we currently have two warehouses totaling 300,000 sq. ft. with room to expand to an additional 600,000 sq. ft., including a 100,000 sq. ft. spec building scheduled to be built this year. As we did with Findlay's Tall Timbers Industrial Park, we are actively collaborating with BG's business park leadership to invigorate the economic development of the Woodbridge Business Park to help it reach its fullest potential.

In Fostoria we have 45 acres of land where we've already completed a 100,000 sq. ft. spec building that is scheduled to open in April. This acreage will allow us to build an additional 200,000 sq. ft. for a total of 300,000 sq. ft. of warehouse space at this location. At our Building 1 location in Fostoria, we just purchased an additional 52 acres of land allowing us to expand the current building from 600,000 sq. ft. to 750,000 sq. ft. making this the single largest building we own. This expansion is planned for 2022. Combined with Building 2, our total square footage of warehouse space in Fostoria will be over 960,000 sq. ft. by the end of the year.

Over the years, Ohio Logistics has also ex-

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OHIO LOGISTICS Warehousing & Transportation

Findlay, OH 45840	(419) 425-4906
Four Locations	
Fostoria, OH 44830	(419) 436-8210
Three Locations	
Northwood, OH 43619	(419) 425-4906
Ottawa, OH 45875	(419) 523-3722
Willard, OH 44890	(419) 425-4906
Columbus, OH 43228	(614) 876-8611
Bellevue, OH 44811	(419) 379-1046
Bowling Green, OH 43402	(419) 326-5513
Trenton, OH 45067	(513) 714-3420
Clyde, OH 43410	(419) 425-4906
Joliet, IL 60431	(419) 425-4906

OHIO LOGISTICS Southern Tier Division

Painted Post, NY 14870	(607) 936-9414
Four Locations	

OHIO LOGISTICS Penn Centre Division

State College, PA 16804	(814) 357-6880
Bellefonte, PA 16823	(814) 357-6880

OHIO LOGISTICS Olive Branch Division

Olive Branch, MS 38654	(662) 219-2977
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DOCUMENT SERVICE COMPANY

Findlay, OH 45839	(419) 422-3330
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Interesting Ohio History

Catherine Bach of Warren, OH is an American actress best known for playing Daisy Duke in the television series *The Dukes of Hazzard*. Playing both the main female protagonist and the sex symbol on the show, Bach asked if she could bring her own outfit, which was a homemade T-shirt, a pair of cut-off denim shorts and high heels. The tight denim shorts later became colloquially known as "Daisy Dukes." Bach posed as Daisy Duke for a poster, which sold 5 million copies and gained unexpected admiration from Nancy Reagan and other staff after Bach visited The White House.

GYST December Winners:

Ottawa & Bowling Green, OH

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panded operations into other states including, NY, PA, IL, and MS, doing our best from a business perspective to meet our customers' needs utilizing an efficient supply chain. In fact, companywide, we currently have over 400 Associates operating over 6 million sq. ft. of space in 24 locations serving six states.

Through our Southern Tier Division in New York, we are partnering with local economic development offices and industry to re-develop the former site known as The Holding Point, now known as Horseheads Southern Tier Logistics Center (HOST). Work has already begun with the demolition of existing buildings to make room for a 461,000 sq. ft. warehouse to be constructed yet this year. This acquired site, consisting of 187 acres, will be capable of developing 2,000,000 sq. ft. of warehousing and manufacturing space.

Southern Tier Logistics' Mitchell Wolff, formerly of Host, sums up this recent acquisition nicely:

For decades, this iconic property, situated on approximately 185 acres and affectionately known locally as the "Holding Point" was an integral part of the economic Chemung County, New York, Southern Tier of New York, community. Tenants such as Corning, IBM, Dupont, etc. employed hundreds of local residents. HOST's basic in-place infrastructure is remarkable including the I-86 Connector project, environmentally clean, 4+ miles of rail/intermodal exclusively serviced by Norfolk Southern Railways, close airport proximity, ultra-high-speed internet, certified truck scales, Foreign Trade Zone credentials imminent, high water/electric capacity, etc. makes it extremely attractive for top tier corporate companies. To execute the plan requires our operational expertise in continuing our mission to oversee and secure tenants in the construction of new, Class A warehouse structures and servicing them with our 3PL processes thereby recreating a robust job creation platform.

Constructing new Class A warehouses will attract top tier companies, naturally creating a significant job base focusing on local, regional, and out-of-state, candidates. The new construction will not be "speculative based" but rather pursuant to bona fide long term lease contracts that we are actively securing. These new jobs will migrate towards the advancement of housing and commercial development. This was well-documented previously at HOST by energy re-

lated companies in anticipation of hydrofracking being approved, however, the difference is that there they had short term commitments and was single commodity driven (natural gas). We will be diverse and long-term driven with industry leaders that appreciate the economic impact their presence has in the affected communities.

Our growth has been very rewarding! Without our outstanding Associates and customers, we wouldn't be where we are today. And for that, we are indeed fortunate and thankful.



BG under construction



Bowling Green Warehouse, 300,000 sq. ft. so far!



Fostoria #3 Warehouse, 100,000 sq. ft. (with room for 200,000 sq. ft. expansion)

Perfect Attendance! Q4 Results Are In Three Month Perfect Attendance

Alastre De colina, Rosa
Anderson, Gary
Arnold, James
Baker, Eric
Baker, Julian
Barlekamp, Todd
Beach, Venessa
Blair, Timothy
Blanchard, Daniel
Bonomo, Rogina
Borer, Toby
Bozich, Brandon
Brewer, Donny
Brewer, Tammy
Brown, Stewart
Browning, Robert
Bryant, Nicole
Buckmaster, Randall
Burns, Robert
Burrola, Sara
Camacho, Richard
Childs, Stephen
Chitwood, Judith
Christofaro, Dominic
Claiborne, Jasmine
Conley, Wayne
Cooper, Gary
Crabtree, Timothy
Cunningham, Matt

Darby, Bradley
Darrah, James
Dick, Deborah
Dobek, Daniel
Domyk, Anthony
Dorman, Randal
Durgin, Debra
Ellis, Glenn
Essman, Jeff
Felts, Michael
Flint, Eric
Gerken, Kimberly
Gleason, Cori
Gleason, Matthew
Gorvino, Christopher
Gravatt, Michael
Griffin, Kaliyah
Hackworth, Mitchel
Hand, Lewis
Harris, Jeffrey
Hatch, Seth
Haynes, Christine
Henry, Julianne
Hinkle, Norman
Hoffman, Johnathan
Hudson, Jeffery
Jackson, Donald
Jamison, Andre
Johnson, Dennis

Jones, James
Jordan, Charles
Kelly, Emmett
Kirkendall, Travis
Koch, Casey
Koch, Dale
Koehler, Garrison
Kulick, Donald
Laubenthal, Derek
Lawrence, Ronald
Lenartavage, David
Long, JoLynn
MacMilan, Joshua
McHale, Ann
McIntosh, Mark
Meinen, Mark
Miller, Ryan
Moore, Joseph
Morgan, Gerald
Murphy, Vada
Myers, Diana
Navarro, Gabriel
Osborne, David
Pahl, Julie
Peaslee, Chris
Potts, Scott
Randall, Bert
Rangel, Lindsay
Robinson, James

Rohalla, Joseph
Sackrider, Ricky
Schmitz, Peggy
Simon, Darrin
Snyder, Terry
Spencer, Meloney
Stahl, Jordan
Stallard, Marla
Staup, Michael
Steffensen, Jerrod
Stevens, Ashley
Stiles, Ann
Storck, Kevin
Straub, Hunter
Tosh, Amanda
Tuttle, Brian
Unterborn, Bradley
VanDusen, Tim
Victory, Karen
VonRapacki, Shane
Watkins, Robert
Weaver, Anthony
Wetzel, Jena
Wheeler, Norman
Wilka, James
Williams, Lisa
Wolfe, Rick
Wood, Vicki
Woodard, Lawrence

Test Your Logistics IQ:

1) An MRP, DRP, or other time-phased system in which all time-phased data are accumulated into time periods, or buckets. If the period of accumulation is one week, then the system is said to have weekly buckets.



2) A manufacturing process strategy where the trigger to begin manufacture of a product is an actual customer order or release rather than a market forecast. For make-to-order products, more than 20% of the value added takes place after the receipt of the order or release, and all necessary design and process documentation is available at the time of order receipt.



3) A warehouse that stores raw materials. Goods from different suppliers are picked, sorted, staged, or sequenced at the warehouse to assemble plant orders.



February Dates of Importance:

February 2 - Groundhog Day
February 4 - World Cancer Day
February 9 - National Pizza Day
February 12 - Lincoln's Birthday
February 13 - Super Bowl LVI
February 14 - Valentine's Day
February 21 - Presidents Day
February 22 - Washington's Bday

Answers to "Test Your Logistics IQ"

1. Bucketed System
2. Make to Order
3. Supply Warehouse

We are members of:

IWLA
NAFTZ
OTA
ATA
CBICC
Grant County Chamber
Putnam County Chamber/Econ. Dev.
Fostoria Chamber/Econ. Dev.
Wood County Chamber
Fulton County Chamber
Findlay Hancock County Alliance
Bellevue Chamber of Commerce
Chemung County Chamber
Walker Cnty Chamber of Commerce

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Tech Talk

By Ohio Logistics' IT Manager, Mike Spradlin

Welcome back to "Tech Talk," your inside source for all things IT. As most of you know, the handheld scanner is at the core of our business. Over the last several months you have probably heard, or seen, communications about "Android" versus "Windows" scanners. In this edition of Tech Talk I will explain why we currently have both platforms in production. The simple answer is that Microsoft is no longer supporting a Windows based mobile platform, formerly known as Windows CE, which is forcing us to migrate to the Android platform. This is a large undertaking and has required us to rewrite every scanner process in the organization to make them work on the Android scanners. We have a few locations that are already operating exclusively on the Android platform, but over the next several months we will be deploying more Android scanners in a warehouse near you.

Did you know? USB cables are marked so you can insert them correctly the first time.

If you look at the cable it is marked with the USB symbol on one side. This is not just marketing; if you are inserting the cable horizontally then the symbol will face up. If you are inserting it vertically, the symbol will face you. Now you know.

Fact: Americans alone send 18 billion texts every day, 541 billion texts every month, and 6.5 trillion texts every year.





Meet Mike Spradlin

Mike has been with the company since April of 2021 working as our IT Manager. Keep reading to learn more about Mike and his life outside of work.



OL: Tell us about your family.

Mike: There isn't much to tell. My family is very small. I have a son that is 31 and lives in Las Vegas and a daughter that is 28 and lives in Columbus. I also have a sister that lives in Arlington.

OL: Are you a sports fan? Who do you follow?

Mike: Yes, I am a huge sports fan. I love all sports, but my favorite is college football. And, by far, my favorite team is the Buckeyes. I can't really explain why, but I am a passionate OSU fan. I think I was born with it in my DNA.

OL: How do you like to spend your free time?

Mike: Ideally, in one of two places. Either on the golf course or the ski slopes. I am not very good at either, but I like to try. If I can't golf or ski, I enjoy woodworking. I have a small shop in my garage where I spend a lot of time.

OL: Which local hole-in-the-wall restaurant would you recommend to someone visiting from out of town? What should they order?

Mike: For sure, The Fern. And they must get the meatloaf sandwich. Love it or hate it, you have to try it once. But the fried bologna sandwich is pretty solid also.

OL: Tell us something about yourself that most people don't know.

Mike: I lived in Hawaii for several years and worked as a bartender on a dinner ship. Every night we would take a load of vacationers out of Pearl Harbor and anchor off Waikiki beach, put on a little show, serve dinner and watch the sun set. It was in Hawaii where I got my start in IT putting in telephone systems on the Pearl Harbor Navy base.



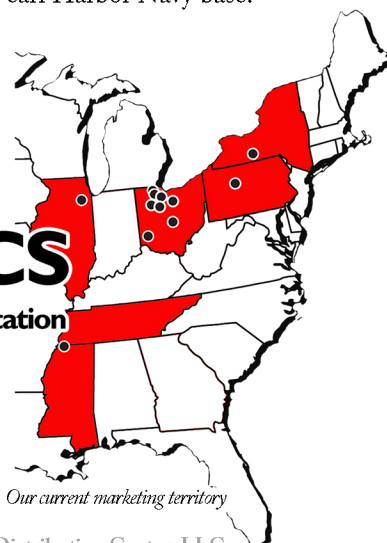
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or sales@OhioLogistics.com

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Ohio Logistics is affiliated with Findlay's Tall Timbers Distribution Center, LLC



Our current marketing territory



*"First, think. Second, dream. Third, believe.
And finally, dare."*

- Walt Disney -

Happy Birthday To You!

OL Ohio

Julian Baker 2/14
Abi Barchus 2/19
Emily Brose 2/14
Osmar Colina Atacho 2/15
Travis Conn 2/23
Derek Guilliod 2/8
JoLynn Long 2/14
Julie Pahl 2/23
Mike Spradlin 2/1
Todd Weadock 2/27
Liz Witt 2/11

OL Southern Tier Div.

Levi Bradigan 2/26
Jessica Brooks 2/16
Matthew Bryant 2/15
Angie Clark 2/15
Joshua Crowley 2/1
Mike Erway 2/1
Jeff Harris 2/27
Brittney Hawley 2/15
Manuel Hoppe 2/3
Mark Jones 2/25
Thomas Lindsay 2/29
Nico Mancuso 2/8
Richard Matthews 2/16
Ann McHale 2/10
Meloney Spencer 2/1
Carl VonRapacki 2/17

OL Penn Centre Div.

Gerald Hanley 2/1

It's Your Anniversary!

OL Ohio

Ramiro Alvarez 3 Years
Gary Anderson 1 Year
John Barton 2 Years
Robert Burns 2 Years
Jason Daniels 3 Years
Ben Harris 21 Years
Ryan Miller 3 Years
Gabe Navarro 7 Years
Christopher Yaeger 1 Year

OL Southern Tier Div.

Daril Bentley 5 Years
Don Brewer 14 Years
Brian Brown 2 Years
Stephen Childs 1 Year
Diane Colitti 3 Years
Kyle Cornish 3 Years
Eric Flint 1 Year
Jul Henry 11 Years
Ali Malik 2 Years
Todd Steinhauer 12 Years
Ashley Stevens 4 Years
Christine Taft 3 Years

OL Penn Centre Div.

Gerald Hanley 13 Years
Casey Koch 13 Years

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