



January, 2023
Newsletter
Volume 19, Issue 1

Ohio Logistics Year in Review

By Ohio Logistics' Elizabeth Witt



As 2022 comes to a close, we reflect on the challenges and opportunities the last year has brought us. We remain resilient as we continue to work through the economic and labor market challenges. We are pleased that through the challenges, we have been able to retain similar number of associates year over year. We are fortunate to be presented with opportunities which allow us to expand our footprint.

In the last year, we have opened several facilities including:

Continental, OH: 90,000 sq. ft.
Clyde, OH: 90,762 sq. ft.
Fostoria, OH (Building 3): 100,000 sq. ft.
Athens, PA: 112,648 sq. ft.

In addition to these facilities, we acquired the HOST Terminal in February. The HOST Terminal, now called Southern Tier Logistics Business Park (STLBP) is in the village of Horseheads, NY. STLBP will provide a substantial amount of investment and transform the area it was into a new level of business. Several existing buildings have already been demolished and a new 461,000 square foot warehouse is currently being built.

We have grown our transportation division into the Painted Post, NY area utilizing a combination of partner carriers and assets with a total of eleven tractors and eighty-five trailers to support a long-term customer.

In tandem with our warehouse and transportation growth, we have experienced great

advances with our IT infrastructure in the last year. Years ago, one may think of a warehouse being four walls and a roof, but it is much more than that today. Technology plays a vital role in our industry. We have invested and enhanced our overall infrastructure, security, training, and internal processes. We are always looking to improve our communication with our customers by integrating systems and providing real-time, accurate information.

We are fortunate that with the growth we have experienced, we are able to give back to the communities that we live and work in. In November, Ohio Logistics was the first corporate organization to sponsor an all Vietnam-era Veteran Flag City Honor Flight. Without the sacrifices of the men and women who served and continue to serve our country, we would not have the freedoms we have today. Flag City Honor Flight is just one of the many organizations that Ohio Logistics supports.

Year Ahead

While we reflect on the achievements of last year, we are optimistic and look forward to what 2023 brings. We are excited about several new facilities including:

Fostoria, OH (Bldg. 1): 150,000 sq. ft. addition for a total of 750,000 sq. ft., making this the largest building we own.

Bowling Green, OH (Bldg. 3): 100,000 sq. ft.

Horseheads, NY (STLBP): 461,000 sq. ft.

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OHIO LOGISTICS Warehousing & Transportation

Findlay, OH 45840 (419) 425-4906
Four Locations
Fostoria, OH 44830 (419) 436-8210
Three Locations
Northwood, OH 43619 (419) 425-4906
Ottawa, OH 45875 (419) 523-3722
Willard, OH 44890 (419) 425-4906
Columbus, OH 43228 (614) 876-8611
Bellevue, OH 44811 (419) 379-1046
Bowling Green, OH 43402 (419) 326-5513
Trenton, OH 45067 (513) 714-3420
Clyde, OH 43410 (419) 425-4906
Joliet, IL 60431 (419) 425-4906

OHIO LOGISTICS Southern Tier Division

Painted Post, NY 14870 (607) 936-9414
Four Locations

OHIO LOGISTICS Penn Centre Division

State College, PA 16804 (814) 357-6880
Bellefonte, PA 16823 (814) 357-6880

OHIO LOGISTICS Olive Branch Division

Olive Branch, MS 38654 (662) 219-2977

DOCUMENT SERVICE COMPANY

Findlay, OH 45839 (419) 422-3330

Interesting Ohio History

Shortly after its founding, Portsmouth, OH quickly developed an industrial base due to its location at the confluence of the Ohio and Scioto rivers. Early industrial growth included meat packing and shipping facilities. The city's growth was stimulated by completion of the Ohio and Erie Canal in the 1820s and 1830s, which provided access to the Great Lakes. Construction of the Norfolk and Western (N&W) railroads beginning in 1838 and the completion of the Baltimore and Ohio Railroad (B&O) junction at the city in the late 1850s quickly surpassed the canal in stimulating growth. By the end of the 19th century, Portsmouth became one of the most important industrial cities on the Ohio River.

GYST November Winner:

Bowling Green, Fostoria & Ottawa, OH

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and the continuation of the build out process/vision.

As we continue to develop these warehouse sites, we plan to focus on technology, create and implement on-the-job (OJT) program and standardizing processes. We will put a strong emphasis on increasing customer satisfaction scores, diversifying our business portfolio and concentrating on economic development in our regions.

We are thankful for our associates, customers, family, and friends who have helped make 2022 a successful year. Without them, we wouldn't be where we are today, or where we are headed in the upcoming year.

Wishing you a Happy New Year with the hope that you will have many blessings in the year to come!

Penn Centre Division Awards Scholarship

Levi Haines of Penn State University is the most recent recipient of the Penn Centre Logistics Endowed Athletics Scholarship. Below are excerpts from Levi's letter to Todd Bennett of our Penn Centre Division.



Dear Todd,

I am beyond honored to receive the Penn Centre Logistics Endowed Athletics Scholarship. With the scholarship from this award, I will not only use it to help pay for my academics but it will also help me achieve my academic and athletic goals for this year. Thank you for your very generous support.

I am currently in my freshman season of wrestling here at Penn State. The opportunities that I have been blessed with at Penn State are just unimaginable. I have the best coaches and teammates in the country as well as the opportunity to get a college degree. I am also looking to get my Bachelors degree in wildlife and fisheries during my time here at Penn State. These opportunities have greatly impacted my life. With the help of your donation, you have helped me in my jour-

ney at Penn State. I cannot thank you enough. I hope to see you at a wrestling match this fall.

Thank you again, you have no idea how much this means to me. GO LIONS!

Sincerely, Levi Haines



Wise Words

"You will never know how much it has cost my generation to preserve your freedom. I hope you will make good use of it."

- John Adams -

Associates Giving Back

It has been a long held tradition at Ohio Logistics to give back to our communities, and this holds especially true during the Christmas season. Associates from all Divisions proudly gave to those in need. We donated to Hope House, Humane Society, Toys for Tots, and to students in need at a local elementary school.

We firmly believe that a strong community provides for the best environment in which to work and live. Once again, our Associates have stepped up with a selfless generosity to help those that are less fortunate. Thank you!





2022 Chili Cook-Off



Chili Champion Lois Crosser

By Ohio Logistics' Nikki Harris

Fostoria's F1 warehouse held their Annual Fall Chili Cook-off on Friday December 9th. The crock-pots of chili were stirred and simmered throughout the morning as the team anxiously awaited the arrival of the judges: GiGi Mason, Chuck Bills, Ben Harris, Eric Smith, and Todd Weadock.

The five entrants were Carrie Damschroder, Nikki Harris, Lois Crosser, Charles Jordan, and Noah Lugibihl. Each entrant was assigned a number which was also noted on their prized chili to keep it as confidential as possible.

The five guest judges arrived and were swiftly ushered to the conference room to begin tasting – the hungry F1 team couldn't be held off much longer!

Each judge was offered samples of each chili and a ballot. Notes were taken, the ballots were tallied, and finally the results were in!

The 2nd Runner Up announced is Charles Jordan!

The 1st Runner Up is Nikki Harris!

The suspense was building up, who will win the coveted title of Chili Champion?? The 2022 Chili Champion of Fostoria is... **Lois Crosser!!**

Many thanks to all who entered their favorite chili to compete in this year's Chili Cook-off and big THANK YOU to all the judges for taking the time to join us!

Congratulations, Marci!



Marci Stahl, one of our original IT team members has retired after almost 10 years of service. Marci came in with an IT background with the school systems, and over the years taught us all a lot. As well as guiding us through some of our early IT growth, Marci also brought a lot of festive spirit with an outfit for every holiday, as well as heading up our annual Christmas giving tree. We wish Marci the best in her retirement!

Tech Talk

By Ohio Logistics' IT Manager, Mike Spradlin

Welcome to "Tech Talk," your inside source for all things IT. I would like to begin with wishing all of you a happy holiday season from the IT team. To start off the new year I wanted to provide you with a few of the technology trends that I believe will shape 2023. We will see more AI (artificial intelligence) being used in our day to day lives. The Metaverse will continue to expand blurring the lines between the virtual reality and the real world. Increasingly editable nature will make big strides in our ability to make changes to the world around us. In 2023 we'll see gene editing technology accelerate to give us the increasing capability to "edit nature" by altering DNA. In 2023, look for continued progress around green hydrogen, a new clean-burning source of energy that produces close to zero greenhouse gas emissions. Robots will continue to become more humanlike, both in appearance and capability. It is very likely in the not-so-distant future we will have daily interactions with robots. Elon Musk and Tesla revealed two humanoid robot prototypes that will be ready for the consumer market in 3 – 5 years.

Did you know: There are more people with cellphones than there are people with toilets!

Fact: 90% of the world's data was generated between 2019 and today.

Test Your Logistics IQ:

1) A system of values, beliefs, and behaviors inherent in a company. To optimize business performance, top management must define and create the necessary culture.



2) (1) Process of determining how shipment will move between origin and destination. Routing information includes designation of carrier(s) involved, actual route of carrier, and estimate time en route. (2) Right of shipper to determine carriers, routes, and points for transfer shipments. (3) In manufacturing, this is the document which defines a process of steps used to manufacture and/or assemble a product.



3) Often used synonymously with B2B, e-marketplace, or Virtual Commerce Network (VCN). ITE is a more precise term, connoting many-to-many transactions, whereas the others do not specify the transactions.



January Dates of Importance:

January 1 - New Year's Day
Paul Revere Born, 1735
January 9 - 1st US Balloon Flight, 1793
January 16 - MLK Jr. Day
Prohibition began, 1920
January 17 - Ben Franklin Born, 1706
January 19 - National Popcorn Day
January 23 - National Pie Day

Answers to "Test Your Logistics IQ"

3. Independent Trading Exchange
2. Routing or Routing Guide
1. Company Culture

We are members of:

IWLA
NAFTZ
OTA
ATA
CBICC
Grant County Chamber
Putnam County Chamber/Econ. Dev.
Fostoria Chamber/Econ. Dev.
Wood County Chamber
Fulton County Chamber
Findlay Hancock County Alliance
Bellevue Chamber of Commerce
Chemung County Chamber
Walker Cnty Chamber of Commerce

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Meet Tayler Timler

Tayler has worked at the Trenton, OH facility for 14 years, joining Ohio Logistics as a Supervisor three years ago when we acquired the location. Read below to learn a little more about Tayler.



OL: Tell us about your family.

Tayler: I am married. We are a blended family with three girls and two boys.

OL: What do you like best about your job?

Tayler: Being able to enjoy the people I work with.

OL: What's the first thing you do when you get home from work?

Tayler: As soon as I walk in the door, I am greeted by my dog with a shoe she has brought me. She is a golden retriever that believes she has brought me a prize.

OL: Favorite local restaurant and what do you order?

Tayler: My favorite local restaurant would have to be Texas Roadhouse. I order the prime rib, loaded fries and a cold one.

OL: What is one of your biggest pet peeves?
Tayler: Someone saying they can't without even trying.

OL: What is your greatest interest outside of work?

Tayler: Spending time with my family.

OL: Who has been the greatest influence in your life?

Tayler: I would have to say my oldest daughter. I became a dad at a young age and she has motivated me to become who I am today.



OHIO LOGISTICS
Warehousing & Transportation

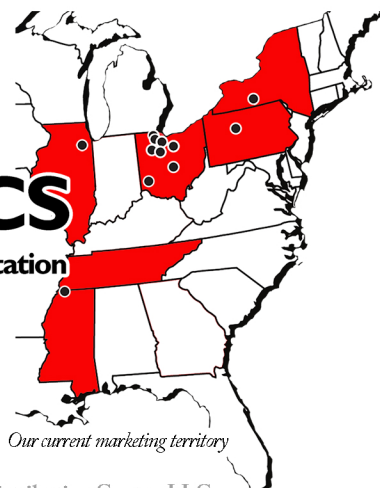
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Ohio Logistics is a division of Findlay's Tall Timbers Distribution Center, LLC



Our current marketing territory



*"The goal isn't to live forever;
the goal is to create something that will."*

- Chuck Palahniuk -

Happy Birthday To You!

OL Ohio

Kevin Anderson 1/12
Holly Caudle 1/14
Wayne Conley 1/11
Andrew Costley 1/3
Jason Daniels 1/23
Randy Dorman 1/20
Ashley Fritz 1/25
Charles Hackworth 1/25
Ben Harris 1/17
Xander Manley 1/5
Gigi Mason 1/16
Alexa Michael 1/29
Tom Orwick 1/28
Kristen Price 1/8
Emily Renfro 1/29
Roman Risner 1/8
Karen Victory 1/17
Norm Wheeler 1/13

OL Southern Tier Div.

William Brimmer 1/6
Frank Caparulo 1/6
Steven Fawcett 1/30
Mathew Gleason 1/12
Ricky Hersh 1/12
Eugene Keeney 1/4
Rebecca Morseman 1/14
Rory Poole 1/31
Shane VonRapacki 1/9
Robert Watkins 1/13
Lamont Williams 1/5
Andrew Woodhouse 1/24

OL Penn Centre Div.

David Anderson 1/15
Todd Bennett 1/26
Robert Christy 1/11
Tami June 1/29

OL Olive Branch Div.

Marques King 1/6

It's Your Anniversary!

OL Ohio

Dan Blanchard 12 Years
Randy Buckmaster 16 Years
Scott Cole 1 Year
Brian Corbin 2 Years
Lois Crosser 1 Year
Deb Dick 12 Years
Ashley Fritz 5 Years
Derek Guilliod 4 Years
Norm Hinkle 15 Years
JoLynn Long 17 Years
Xander Manley 1 Year
Jeff Montague 20 Years
Pam Orwick 15 Years
Eric Pavel 1 Year
Kirby Richardson 3 Years
Phil Roberts 9 Years
Dakota Rose 3 Years
Mik Schirtzinger 9 Years
Eric Smith 5 Years
Dakota Steensen 1 Year
Jerrod Steffensen 10 Years
Raymond Stevens 1 Year
Liz Witt 7 Years
Jason Young 19 Years

OL Southern Tier Div.

Christine Brooks 1 Year
Chad Burton 6 Years
Phillip Christian 1 Year
Rachel Christian 1 Year
Matthew Cook 1 Year
Robert DiPalma 1 Year
Debra Durgin 2 Years
Steven Forman 2 Years
Eugene Keeney 12 Years
Bob Moon 16 Years
Pamela Reddington 1 Year
Dustin Rehkopf 1 Year
Patrick Taylor 1 Year
Allen VonRapacki 1 Year
Carl VonRapacki 1 Year
Andrew Woodhouse 1 Year

OL Penn Centre Div.

Rachel Irwin 3 Years

OL Olive Branch Div.

Rita Williams 4 Years