

June, 2023 Newsletter

Volume 19, Issue 6

Ohio Logistics Celebrates 35 Years!



June of this year marks Ohio Logistics' 35th anniversary. We have been blessed with a great team of Associates and a quality customer base that have made Ohio Logistics one of the largest privately owned transportation and logistics companies in the Midwest. What exactly has contributed to our success? We decided to ask several of our Associates to offer their personal reflections on why they feel Ohio Logistics has stood the test of time.

What really stands out to me is how Chuck remembers Associates names, and then takes the time to thank each and every one with a handshake. Years ago, he even reached out to me personally to make sure I was comfortable with events that had transpired. The genuine concern he displayed for an Associate (me), very low on the organization chart at the time, was both impressive and moving. I also like how he will take large financial risks, but trusts in his team to pull through.

Matt Matthews

What I enjoy about Ohio Logistics is the family atmosphere that the company offers. I feel valued as an Associate, and like my opinion and input truly matters. What continues to drive me is the opportunity to put my stamp on the facility and implement continuous improvement projects to streamline operations.

I also love that Ohio Logistics offers our Associates complimentary tickets to company sponsored events, building a special camaraderie between all of us. In addition, any time that I've talked to Chuck, he takes the time to listen and have a conversation, even if it is a short one. I continue to enjoy the challenge and the drive that the company provides me daily, and am excited to further my career and experiences with Ohio Logistics. Noah Lugibihl

Prior to working at Ohio Logistics, I never gave much thought to the semi-trucks driving along the roads. I have a totally different perspective now. The time spent on the road, driving through the nights, weekends, holidays and bad weather. The trucks never stop. The drivers deserve our gratitude for their hard work.

An attitude of gratitude is the tone that Chuck sets here at Ohio Logistics. When you see him, he always has a warm greeting and somehow, he remembers everyone's name! His appreciation of his Associates and his generosity towards the community make him a well-respected leader. We have been through many changes in the trucking office; when I started here in 2012, we had little cubicles upstairs and now we are in a brandnew office downstairs. We have seen changes in staffing and changes in technology, but the one thing that never changes is the camaraderie between all of us in the trucking division, management and drivers included, and that is something for which I am grateful. We work hard as a team to get the job done well, but we also enjoy sharing our ups and downs and more than a few laughs. When we work well together, we serve our cus-

Continued on Page 2

OHIO LOGISTICS Warehousing &Transportation

| Findlay, OH 45840 Four Locations | (419) 425-4906 |
|---------------------------------------|----------------|
| Fostoria, OH 44830 Three Locations | (419) 436-8210 |
| Northwood, OH 43619 | (419) 425-4906 |
| Ottawa, OH 45875 | (419) 523-3722 |
| Willard, OH 44890 | (419) 425-4906 |
| Columbus, OH 43228 | (614) 876-8611 |
| Bellevue, OH 44811 | (419) 379-1046 |
| Bowling Green, OH 43402 | (419) 326-5513 |
| Trenton, OH 45067 | (513) 714-3420 |
| Clyde, OH 43410 | (419) 425-4906 |
| Ioliet, II. 60431 | (419) 425-4906 |

OHIO LOGISTICS

Southern Tier Division

Painted Post, NY 14870 (607) 936-9414 Four Locations

Southern Tier Logistics Business Park

Horseheads, NY 14845 (607) 767-6577

OHIO LOGISTICS Penn Centre Division

State College, PA 16804 (814) 357-6880 (814) 357-6880 Bellefonte, PA 16823

OHIO LOGISTICS Olive Branch Division

Olive Branch, MS 38654 (662) 219-2977

DOCUMENT SERVICE COMPANY

Findlay, OH 45839 (419) 422-3330

Interesting Ohio History

American inventor and businessman, Thomas Edison, was born in Milan, OH in 1847. He developed many devices in fields such as electric power generation, mass communication, sound recording, and motion pictures. These inventions, which include the phonograph, the motion picture camera, and the electric light bulb, have had a widespread impact on the modern industrialized world. Thomas Edison began his career as a news butcher, selling newspapers, candy and vegetables on the trains running from Port Huron to Detroit. He turned a \$50-aweek profit by age 13, most of which went to buying equipment for electrical and chemical experiments.

Spotlight April Winners:

Bowling Green, Columbus Fostoria #1, and Ottawa, OH

| In this issue: | |
|-------------------------|---|
| Celebrating 35 Years | 1 |
| ook Twice - Save a Life | 2 |
| Tech Talk | 3 |
| Meet Kevin Anderson | 4 |

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Continued from Page 1

tomers better and that contributes to the ongoing success of our company.

Tiffany Donaldson

Being on the financial side of things at Ohio Logistics, I see firsthand the commitment Chuck has to local communities/schools/organizations. His commitment stretches from youth sports and scouts, to food pantries, schools, universities, United Way, and to Flag City Honor Flight for our veterans.

Barb Krout

In late September of 2019, the company I worked for gathered us together for a meeting. They announced they would no longer be doing business at our facility and would be selling. As you can imagine, this was a very unsettling time for me and my coworkers. Along comes a business owner named Chuck Bills, who was already familiar with my former employer and type of business. He decided to buy the building and run the business. We were welcomed into the Ohio Logistics family to keep this current business going as Obio Logistics. Chuck made the decision to keep our seniority, our pay, and our vacation time. This was such a huge blessing. I believe we have thrived as a business since November of 2019, and with his leadership, exceptional business sense and the Midwest Operations guidance, we will continue to grow into 2023 and beyond.

Corina Lee

Ohio Logistics embodies a positive work culture and opportunities for growth and development. The company takes pride in everything from the Associates, customers, operations, and community involvement. During my time at Ohio Logistics, I have been given the opportunity to learn more about the local organizations that Chuck and Ohio Logistics support. I have been fortunate to have participated in events such as a build event for Habitat for Humanity, and even served as a guardian on the all-Vietnam Veteran Flag City Honor Flight. Each event I have participated in has been a humbling experience, making me very thankful, all while learning more about the communities we live and work in. Chuck is a humble leader, not only in the organization, but with the communities that we operate in, and he instills that philosophy throughout Ohio Logistics.

Elizabeth Witt

I have a background in Human Resources in various industries, working for companies with

from just over 100 employees to as many as 5,000. Typically, business units with small groups of people are the most difficult to manage from a Human Resources standpoint; they tend to have the most drama and require the greatest amount of attention. Although most Ohio Logistics facilities have a small number of Associates in each building, each facility that I have visited has shown so many positive culture builders, ultimately developing great environments for people to grow personally. From the top down, people are truly interested in making a positive difference in the lives of others, the customer, the Associate, and the community.

At several gatherings, I have watched Chuck talk with the Ohio Logistics team. He elaborates on the fact that people in the community have thanked him for various contributions, only to pass the appreciation and credit on to our Associates for the work they do, as it generates the money which in turn helps the cause. Chuck instills entrepreneurial spirit by encouraging each Facility Manager to choose the community cause to which they contribute, furthering our individual Associates' commitment to the community. From helping individuals with special needs, to contributing to food pantries and kitchens that feed the homeless, Ohio Logistics helps those that are less fortunate, all while building stronger communities in which we work and live. This type of generosity instills ownership and autonomytwo traits that are not easily found in today's cut costs at every corner type business mindset.

Then again, it's not all about the giving, there is the fun..... Each month Facilities are measured on several standards. Along with the 101 warehousing topics, team building activities are measured. Each facility completes their Facility Spotlight information and the top performers are published. The highly competitive spirit, along with the 15 minutes of fame, creates good natured fun. Everyone is encouraged to work toward a common goal. This is teambuilding at its best!

As an HR professional, Itry to continuously follow best practices in engaging our Associates, lowering turnover, and increasing a positive culture. Recent HR articles say that employee retention depends on the company making people feel like they are contributing to something bigger than him/her self, make a person feel valued, and be given the freedom to be autonomous. Clearly, Chuck's philosophy is a home run, and it shows by his 35 years of success! I can only say, thank you for letting me be part of this great adventure.

GiGi Mason

Be Safe



Making Left Turns: Before turning left, LOOK TWICE to ensure no motorcycle is coming. You're conditioned to look for cars and trucks, and it is easy to overlook an oncoming motorcycle if you're not looking for one.

Pulling Out: Before pulling out from a parked position, LOOK TWICE by turning your head and looking for oncoming motorcycles. Motorcycles need more room and space to stop suddenly than a car or truck.

Changing Lanes: Motorcycles can easily fit in the blind spots of your mirrors. Put your blinker on and LOOK TWICE, turn your head and look to ensure there is no motorcycle in your blind spot.

Sharing a Lane: Don't share a traffic lane with a motorcycle. Even though a motorcycle is smaller than a car or truck, they are lawfully entitled to their entire lane.

Don't Follow Too Close behind a motorcycle. A motorcycle needs more room than a car or truck to stop. Keep a good distance behind a motorcycle, leaving enough room for you to stop.



Jamie Wilka 5 Years With Ohio Logistics!



Jamie is congratulated by Kevin Anderson

Scholarships Awarded

The 2023 Tall Timbers Scholarship Program was a success again this year. The recipients of the (6) \$1000 Tall Timbers scholarships for 2023 are:

Lauren Gabel, New Riegel High School Alyssa Schwab, McComb High School Marissa Shoemaker, Findlay High School Hudson Sendelbach, Van Buren High School Kirsten Etzinger, BGSU Emma Biller, Ohio Northern University

Congratulations to all!

Laser Tag Event Supports Children's Museum



Ohio Logistics sponsored a team to compete in an annual Laser Tag fundraiser for the Children's Museum of Findlay. The Children's Museum of Findlay has been inspiring children, connecting families, and building community through exploration, exhibits, programming, and play since opening their doors in July 2014.

Test Your Logistics IQ:

1) A lot-sizing technique in MRP or inventory management that will always cause planned or actual orders to be generated for a pre-determined fixed quantity, or multiples thereof, if net requirements for the period exceed the fixed order quantity.



2) The management of product categories as strategic business units. This practice empowers a category manager with full responsibility for the assortment decisions, inventory levels, shelf-space allocation, promotions, and buying. With this authority and responsibility, the category manager is able to more accurately judge the consumer buying patterns, product sales, and market trends of that category.



3) The sum of the value of sales made to external customers and the transfer price valuation of sales within the company of repair or replacement parts and supplies, net of all discounts, coupons, allowances, and rebates.



June Dates of Importance:

June 2 - National Donut Day June 6 - D-Day Anniversary

June 13 - Forklift Safety Day June 14 - Flag Day

June 18 - Father's Day

June 21 - First Day of Summer June 23 - Take Your Dog to Work Day

T. Fixed Order Quantity
2. Category Management
3. Service Parts Revenue
3. Service Parts Revenue

We are members of:

NAFTZ
OTA
ATA
CBICC
Grant County Chamber
Putnam County Chamber/Econ. Dev.
Fostoria Chamber/Econ. Dev.
Wood County Chamber
Fulton County Chamber
Findlay Hancock County Alliance
Bellevue Chamber of Commerce
Chemung County Chamber
Walker Cnty Chamber of Commerce

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Tech Talk

By Ohio Logistics' IT Manager, Mike Spradlin



Welcome to "Tech Talk," your inside source for all things IT. This month I would like to talk about security, but probably not the type of security you are thinking. We all know cybersecurity sits at the heart of any IT organization, but did you know IT also has responsibility for physical security? At its core, physical security refers to protecting people, property, and physical assets from the risk of physical actions and events, such as fire, flood, natural disasters, burglary, theft, vandalism, and terrorism. Depending on the facility, you may have noticed access controls on the entry doors. How is this IT, you might ask? The access control system uses the facility Ethernet network to communicate to servers in the cloud. These servers process access requests

and enforce access rules to ensure no one gets in that isn't supposed to. We are also deploying more and more security cameras at our facilities. Again, the cameras communicate across IT's network to the cloud where the footage is stored for a defined period of time. The video can then be accessed by anyone with the proper credentials, from anywhere in the world.

Did you know: The most expensive domain name ever sold went for \$49.7 million in 2019. Carinsurance.com beat the previous record holder, insurance.com, by nearly \$14 million.

Fact: In 2021 an Apple II computer manual, signed by Steve Jobs, sold at auction for nearly \$800,000.



Meet Kevin Anderson

Kevin is a four-year Associate and General Manager for our Bowling Green, OH facility. Read on to learn a little more about Kevin.



OL: Tell us about your family.

Kevin: I am married for the past 24 years to my wife Erika and have three children – Sierra, Savannah, and Kaeden.

OL: Tell us about the best vacation you've ever been on.

Kevin: I went to see the Mayan Ruins in Tulum, Mexico. Well-preserved temples and stunning coastal views.

OL: Describe your all-time favorite home cooked meal.

Kevin: I would say just about any meal that my mother cooks.

OL: What is one of your biggest pet peeves? Kevin: People that don't follow rules and are dishonest.

OL: Tell us something about yourself that most people don't know.

Kevin: I am big into history, and plan on vacationing to historical sites as I get closer to retirement age.

OL: Who has been the greatest influence in your life?

Kevin: I have been blessed to have many great influences in my life as a child – Scout leaders, baseball coaches, etc... However, overall, I would say my father and grandfather on my mom's side.







Please contact us at: (419) 425-4906

 $\quad \text{or} \quad \textbf{sales} \\ \textbf{@OhioLogistics.com}$

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Ohio Logistics is affiliated with Findlay's Tall Timbers Distribution Center, LLC



"Next to trying and winning, the best thing is trying and failing."

- Lucy Maud Montgomery -

Happy Birthday To You!

OL Ohio

John Barton 6/28 Timothy Blair 6/19 Toby Borer 6/26 Misty Brining 6/24 Robert Browning 6/5 Anthony Domyk 6/2 Michael Justen 6/11 Eric Pavel 6/15 Darrin Rehus 6/12 James Robinson 6/10 Mike Schirtzinger 6/22 Greg Simon 6/3 Peggy Smith 6/20 Chelsea Weadock 6/21

OL Southern Tier Div. Rogina Bonomo 6/9 Terry Borden 6/15 Blaise Brill 6/11 Michael Gravatt 6/22 Roger Haight 6/1 Angela Hawken 6/22 Ricky Lattimer 6/30 Ryan Martin 6/4 Roger McILwain 6/30 Scott Potts 6/30 Catherine Robson 6/5 Ricky Sackrider 6/29 Bonnie Schanbacher 6/30 Jammy Spearen 6/2 Lawrence Woodard 6/3

OL Penn Centre Div. Casey Koch 6/28

It's Your Anniversary!

OL Ohio

Julian Baker 4 Years
Abi Barchus 2 Years
Chuck Bills 35 Years
Felix Cantu 1 Year
Wayne Conley 6 Years
Brittney Darby 9 Years
Erica Davis 1 Year
Justin Fausnaugh 1 Year
Brayden Harris 7 Years
Derek Laubenthal 5 Years
Whittey Marshall 1 Year
Jiana Myers 16 Years
Norm Wheeler 11 Years

OL Southern Tier Div.

Jean Andrews 5 Years Terrell Brown 1 Year Michael Bush 1 Year Betty Campbell 3 Years Angie Clark 6 Years Frank Cramer 10 Years Matthew Gleason 2 Years Jeffery Hudson 2 Years Howard Mattison 1 Year Chris Peaslee 18 Years Robert Watkins 3 Years

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