



June, 2024  
Newsletter

Volume 20, Issue 6

THE SMART MOVE.

## Ohio Logistics' Southern Tier Activates Foreign Trade Zone in STL Business Park

By Ohio Logistics' Pam Orwick



Findlay's Tall Timbers Distribution Center dba Southern Tier Logistics is pleased to announce the activation of its newest Foreign Trade Zone-FTZ #37G located in the Southern Tier Business Park in Horseheads, NY. The new FTZ offers 461,000 square feet of warehouse space in the newly designed business park. Findlay's Tall Timbers has been involved in FTZ operations since 1988 with Ohio Logistics acting as the general purpose warehouse operator for zone #151 in Findlay Ohio.

### Understanding Foreign Trade Zones in Warehousing and Manufacturing

A Foreign Trade Zone (FTZ) is a designated area within the United States, considered outside U.S. Customs territory for tariff and tax purposes. Established to promote international trade and economic growth, FTZs offer significant advantages to businesses involved in warehousing and manufacturing.

### Concept and Structure of FTZs

An FTZ can be likened to a secure, duty-free area where foreign and domestic goods

can be stored, assembled, and even manufactured without being subject to customs duties and certain taxes until they leave the zone and enter U.S. commerce. This setup is designed to enhance the global competitiveness of U.S. companies by reducing operational costs and encouraging investment.

### Benefits of FTZ

The benefits of operating within an FTZ are multifaceted. Primarily, businesses can defer customs duties on goods until they are shipped from an FTZ location into the U.S. market. This deferral can significantly improve cash flow and reduce upfront costs. Additionally, if the goods are re-exported from the FTZ, no duties are paid at all, offering substantial savings.

Direct delivery expedites movement of cargo from port of arrival to the FTZ and weekly entries for consumption allow withdrawal of merchandise from FTZ for US consumption based on a weekly estimated cargo release. This potentially reduces the merchandise processing fee (MPF) from .3464% of merchandise value to a per entry cap of

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### OHIO LOGISTICS Warehousing & Transportation

Findlay, OH 45840	(419) 425-4906
<b>Four Locations</b>	
Fostoria, OH 44830	(419) 436-8210
<b>Three Locations</b>	
Northwood, OH 43619	(419) 425-4906
Ottawa, OH 45875	(419) 523-3722
Willard, OH 44890	(419) 425-4906
Columbus, OH 43228	(614) 876-8611
Bellevue, OH 44811	(419) 379-1046
Bowling Green, OH 43402	(419) 326-5513
Trenton, OH 45067	(513) 714-3420
Clyde, OH 43410	(419) 425-4906
Joliet, IL 60431	(419) 425-4906

### OHIO LOGISTICS Southern Tier Division

Painted Post, NY 14870	(607) 936-9414
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#### Four Locations

### Southern Tier Logistics Business Park

Horseheads, NY 14845	(607) 767-6577
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### OHIO LOGISTICS Penn Centre Division

State College, PA 16804	(814) 357-6880
Bellefonte, PA 16823	(814) 357-6880

### OHIO LOGISTICS Olive Branch Division

Olive Branch, MS 38654	(662) 219-2977
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### DOCUMENT SERVICE COMPANY

Findlay, OH 45839	(419) 422-3330
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### Interesting Ohio History

Even though Delaware, OH was still a small community, in 1812, when the capital of Ohio was moved from Chillicothe, Delaware and Columbus were both in the running and Delaware lost by a single vote to Columbus. However, following the War of 1812, settlers began arriving in Delaware in greater numbers. Among some of the earliest settlers were the parents of Rutherford B. Hayes, the 19th President of the United States. The Hayes home no longer stands, but a historical marker in front of a BP station marks the location.

### Spotlight April Winners:

**Fostoria #3 & Bowling Green, OH**

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\$614.35 and potentially reduces customs brokerage fees due to filing fewer entries per week.

For manufacturers, FTZs offer even greater opportunities for cost savings and operational efficiencies. When raw materials or components are imported into an FTZ, no duties are paid upon entry. If these materials are then used to manufacture finished products within the zone, companies can choose to pay duties on either the original materials or the finished product, whichever rate is lower. This flexibility can lead to significant reductions in overall duty costs. This reduction in duty is referred to as inverted tariff.

Moreover, manufacturers can benefit from duty exemption on scrap and waste materials generated during production. In a traditional customs environment, duties would still apply to these materials, increasing costs unnecessarily. FTZs alleviate this burden, providing a more cost-effective manufacturing process.

### **Economic and Competitive Impact**

The economic impact of FTZs extends beyond individual businesses to the broader economy. By reducing costs and increasing efficiency, FTZs help attract foreign investment and stimulate job creation. Companies operating in FTZs are often more competitive on the global stage, as they can offer products at lower prices due to reduced operational expenses.

Additionally, FTZs contribute to regional economic development. The presence of an FTZ can lead to the creation of ancillary businesses and services, such as logistics providers, transportation companies, and professional services, further boosting local economies.

### **Regulatory Framework and Compliance**

Operating within an FTZ requires adherence to specific regulatory requirements set by the U.S. Foreign-Trade Zones Board and Customs and Border Protection (CBP). Businesses must establish robust compliance programs to ensure they meet all operational and reporting standards. This includes maintaining accurate records, securing the zone to prevent unauthorized access, and regularly reporting activities to CBP.

### **Conclusion**

Foreign Trade Zones present a valuable opportunity for businesses in the warehousing and manufacturing sectors to reduce costs, streamline operations, and enhance global competitiveness. By leveraging the unique benefits of FTZs, companies can improve their bottom line and contribute to economic growth both locally and nationally. As international trade continues to evolve, the strategic use of FTZs will likely become an increasingly vital component of successful business operations in the global marketplace.

## **Traffic City Ohio Logistics Provides Space**



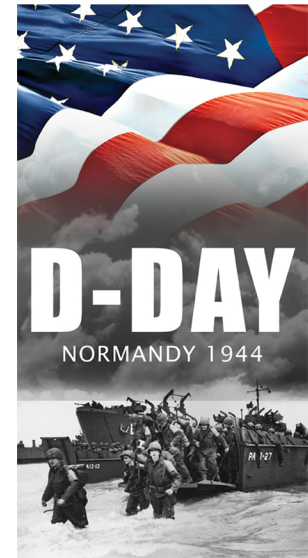
Over 530 Putnam County kindergartners attended a special program last month. The students visited Safety City to learn about railroad, pedestrian, seatbelt, and bike safety.

Safety City is a miniature city set up for young children to learn the importance of safety. The Putnam County Task Force and the Putnam County Educational Service Center sponsor this program. Putnam County Sheriff's Office, Ottawa Police Departments, and other volunteers made the city come alive for the kids.

Ohio Logistics provided the space for this year's Safety City. The 1820 Brew Works and Car-E-It provided lunches for the volunteers.

Local police officers assisted children with railroad crossing safety, safe bicycling, traffic safety, and how to be careful around water. The children were even guided to kid-sized cars where they negotiated a traffic course, and learned other safety measures in the miniature city built just for them.

## **D-Day 80th Anniversary**



D-Day was the name given to the June 6, 1944, invasion of the beaches at Normandy in northern France by troops from the United States, Canada, the United Kingdom and other countries during World War II. France at the time was occupied by the armies of Nazi Germany, and the amphibious assault—codenamed Operation Overlord—landed some 156,000 Allied soldiers on the beaches of Normandy by the end of the day.

Despite their success, some 4,000 Allied troops were killed by German soldiers defending the beaches. At the time, the D-Day invasion was the largest naval, air and land operation in history, and within a few days about 326,000 troops, more than 50,000 vehicles and some 100,000 tons of equipment had landed. By August 1944, all of northern France had been liberated, and in spring of 1945 the Allies had defeated the Germans. Historians often refer to D-Day as the beginning of the end of World War II.



## Southern Tier Logistics' Toshiba Location Earns Perfect Score in ISO Audit

By Southern Tier Logistics' Christina Marvin

An ISO audit occurred on May 22 and May 23 at the Toshiba location for recertification which is a regulatory requirement for some of the customers located at this facility. The building passed with a perfect score with NO FINDINGS! A huge thank you and appreciation goes out to all involved as a perfect score is hard to acquire in the ISO scope. The ISO auditor was extremely impressed with the entire operation and even commented on 5-S and lean management processes being in place. The ISO auditor interviewed in detail the BWDW team supervised by Chris Gorvino and the Corning Pack team supervised by Mike Gravatt. All team members were superb in their interactions and showed that they knew the processes and understood job expectations based on customer requirements.

This is a huge accomplishment that could not have happened without all associates at every level including floor associates, management, quality, training, safety, HR, and Leadership working together as a team every day to keep standards high and by following established processes. This helps everyone and the company as a whole to keep and bring in new

customers by adhering to such high standards.

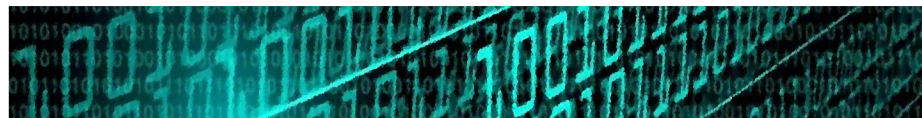
We as a company and team appreciate and thank all the hard work that goes into the day-to-day operations of all our team members at every level. This could not have been accomplished without everyone working together as a team and everyone should be very proud of this huge accomplishment.

## Wise Words 10 Things That Require Zero Talent

- 1) Being on time
- 2) Work ethic
- 3) Effort
- 4) Body language
- 5) Energy
- 6) Attitude
- 7) Passion
- 8) Being coachable
- 9) Doing extra
- 10) Being prepared

## Tech Talk

By Ohio Logistics' IT Manager, Mike Spradlin



Welcome to "Tech Talk," your inside source for all things IT. Securing your home network is essential to protect your personal data and devices from cyber threats. Start by updating your router's firmware regularly to patch any security vulnerabilities. Use a strong, unique password for your Wi-Fi network and avoid common words or easily guessable information. Opt for the latest encryption standard, WPA3, if available. Disable Wi-Fi Protected Setup (WPS), as it can be exploited by attackers. Rename your network's SSID (Service Set Identifier) to something non-identifiable, removing any default names that might hint at the router model, which could be targeted by

hackers. Additionally, ensure all connected devices have up-to-date security software, including antivirus programs and firewalls. Regularly check for and install updates on your devices to close any security loopholes.

Did you know? Wireless internet existed for 10 years prior to the first iPhone release.

Fact: The first text message, also known as an SMS (Short Message Service), was sent on December 3, 1992. Oddly enough, the first text message was not sent from a mobile phone but from a computer. At the time, mobile phones did not yet have the capability to send text messages.

### Test Your Logistics IQ:

1) A schedule of end items to finish the product for specific customers' orders in a make-to-order or assemble-to-order environment. It's also referred to as the finishing schedule because it may involve operations other than just the final assembly; also, it may not involve assembly, but simply final mixing, cutting, packaging, etc. The FAS is prepared after receipt of a customer order as constrained by the availability of material and capacity, and it schedules the operations required to complete the product from the level where it is stocked (or master scheduled) to the end-item level.



2) The process of identifying, prioritizing, and aggregating, as a whole with constituent parts, all sources of supply that are required and add value in the supply chain of a product or service at the appropriate level, horizon, and interval.



3) The breakdown of the work in an activity into smaller elements.



### June Dates of Importance:

June 6 - D-Day, 1944  
June 14 - Flag Day  
June 16 - Father's Day  
June 20 - Summer Begins  
June 28 - Paul Bunyan Day

Answers to "Test Your Logistics IQ"

1. Final Assembly Schedule
2. Supply Planning
3. Tasks

### We are members of:

IWLA  
NAFTZ  
OTA  
ATA  
CBICC  
Grant County Chamber  
Putnam County Chamber/Econ. Dev.  
Fostoria Chamber/Econ. Dev.  
Wood County Chamber  
Fulton County Chamber  
Findlay Hancock County Alliance  
Bellevue Chamber of Commerce  
Chemung County Chamber  
Walker Cnty Chamber of Commerce

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## Meet Judy Chitwood

Judy is an eight-year Associate and Lead Customer Service Representative at Building #3 in Findlay, OH. Read below to learn a little more about Judy.



OL: Tell us about your family.

Judy: I've been married to my husband John for 23 years, he's my best friend. I have two sons, oldest is Trent. He's married with four children. Youngest one is Donnie; he's married with three children. I may be biased but I think I have the best seven grandchildren in the world.

OL: If \$10,000 fell in your lap and you had to spend it today, what would you buy?

Judy: I would use it to take the entire family on vacation.

OL: Books or movies? Why?

Judy: I'm a bookworm. The books are always better than the movies. I'm really into Indie authors and follow all my favorites on social media. It's the best way to keep up with the latest releases and win autographed books. I have too many favorites to name them all, LOL.

OL: Which local hole-in-the-wall restaurant would you recommend to someone visiting from out of town?

Judy: I live in Fostoria, so I would recommend Dells and their BBQ ribs although their grilled mac and cheese with pulled pork is pretty good too.

OL: Biggest goal in the next five years?

Judy: To get healthier.

OL: Tell us something about yourself that most people don't know.

Judy: I know how to do ASL and some sign language although I'm very rusty at it since it's been a few years since I've needed it to communicate.

OL: Favorite Ohio destination?

Judy: Hocking Hills. I love the scenery and checking out the caves.



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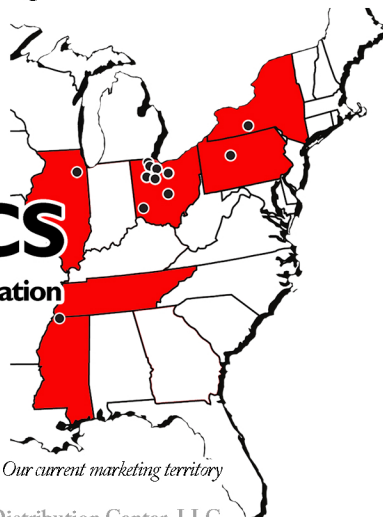
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Ohio Logistics is affiliated with Findlay's Tall Timbers Distribution Center, LLC



*Our current marketing territory*

### Happy Birthday To You!

#### OL Ohio

John Barton 6/28  
Timothy Blair 6/19  
Toby Borer 6/26  
Misty Brining 6/24  
Michael Brown 6/22  
Robert Browning 6/5  
Kari Clagg 6/24  
Charlene Clifton 6/5  
Anthony Domyk 6/2  
Tonia Dukes 6/4  
Christopher Floyd 6/5  
Sophia Holguin 6/29  
Michael Justen 6/11  
Dylan Kinslow 6/14  
Eric Pavel 6/15  
James Robinson 6/10  
Greg Simon 6/3

#### OL Southern Tier Div.

Rogina Bonomo 6/9  
Kenton Bryant 6/24  
Patrick Dillenbeck 6/25  
Todd Farr 6/29  
Michael Gravatt 6/22  
Alex Hargraves 6/26  
Angela Hawken 6/22  
Ricky Lattimer 6/30  
Ryan Martin 6/4  
Roger McLwain 6/30  
James Pollard 6/28  
Scott Potts 6/30  
Catherine Robson 6/5  
Ricky Sackrider 6/29  
Bonnie Schanbacher 6/30  
Jammy Spearen 6/2  
John Tubbs 6/19  
Evan VonNeida 6/9  
Lawrence Woodard 6/3

#### OL Penn Centre Div.

Casey Koch 6/28

### It's Your Anniversary!

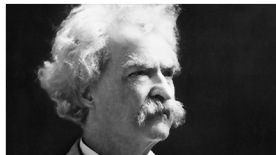
#### OL Ohio

Julian Baker 5 Years  
Abi Barchus 3 Years  
Chuck Bills 36 Years  
Nathan Britner 1 Year  
Jack Burkett 1 Year  
Felix Cantu 2 Years  
Wayne Conley 7 Years  
Scott Crispin 1 Year  
Brittney Darby 10 Years  
Derik Dunson 1 Year  
Justin Fausnaugh 2 Years  
Brayden Harris 8 Years  
Diana Myers 17 Years

#### OL Southern Tier Div.

Becky Burdick 1 Year  
Michael Bush 2 Years  
Betty Campbell 4 Years  
Edward Castellana 1 Year  
Angie Clark 7 Years  
Scott Cramer 11 Years  
Matthew Gleason 3 Years  
Jeffery Hudson 3 Years  
Howard Mattison 2 Years  
Shaun Palko 1 Year  
Chris Peaslee 19 Years  
Johnny Saylor 1 Year  
Robert Watkins 4 Years

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*"Focus more on your desire than on your doubt,  
and the dream will take care of itself."*

- Mark Twain -