



March, 2023  
Newsletter  
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# Ohio Logistics - Trends For Success

By Ohio Logistics' Stephanie Miller



The pandemic created unprecedented challenges for industries across the globe – not the least of which was its effect on logistics and supply chains. The past couple of years have spotlighted how critical the supply chain is to a smooth-running society. Now that we are in the post-pandemic era we face a new set of challenges, an uncertain economy, as well as political instability. So how does Ohio Logistics move forward and ensure long term success in the logistics environment? Agility, complexity, efficiency, talent, and technology are all critical components required for continued success.

With ever evolving customer demands, we must be extremely agile. Ever changing needs require immediate action and response. Ohio Logistics' ability to react and fulfill customer requests timely is critical to ensuring our long-term customer retention.

The logistics industry continues to change in complexity. Warehouses are no longer simply

handling pallets in and pallets out. Customer needs including kitting, case picking, light assembly, and the like are changing the way logistics companies operate. Ohio Logistics continues to expand its everyday operations to satisfy all types of our customer's business needs.

It goes without saying that improvements in efficiency are critical to success. Ohio Logistics strives daily to "do more with less" by implementing systems, equipment, and improvements wherever possible. By improving our efficiency, we can continue to service our customers while attempting to mitigate cost increases that are affecting our industry.

Strong dedicated talent is necessary for any company's success. While labor availability is starting to normalize – recruiting talent is still a struggle. Remote work options have drastically reduced the pool of candidates looking for in office, "team" oriented work environ-

## OHIO LOGISTICS Warehousing & Transportation

Findlay, OH 45840	(419) 425-4906
<b>Four Locations</b>	
Fostoria, OH 44830	(419) 436-8210
<b>Three Locations</b>	
Northwood, OH 43619	(419) 425-4906
Ottawa, OH 45875	(419) 523-3722
Willard, OH 44890	(419) 425-4906
Columbus, OH 43228	(614) 876-8611
Bellevue, OH 44811	(419) 379-1046
Bowling Green, OH 43402	(419) 326-5513
Trenton, OH 45067	(513) 714-3420
Clyde, OH 43410	(419) 425-4906
Joliet, IL 60431	(419) 425-4906

## OHIO LOGISTICS Southern Tier Division

Painted Post, NY 14870	(607) 936-9414
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## Southern Tier Logistics Business Park

Horseheads, NY 14845	(607) 767-6577
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## OHIO LOGISTICS Penn Centre Division

State College, PA 16804	(814) 357-6880
Bellefonte, PA 16823	(814) 357-6880

## OHIO LOGISTICS Olive Branch Division

Olive Branch, MS 38654	(662) 219-2977
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## DOCUMENT SERVICE COMPANY

Findlay, OH 45839	(419) 422-3330
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## Interesting Ohio History

East Palestine, OH was home to industries in ceramics and tire manufacturing from the 1870s until the mid-1960s. By the 1920s, railroad facilities of the city consisted of the four-track PA Railroad system. Factories also existed that produced steel tanks, foundry work, electrical refractories, food products, electric wiring devices, wooden ventilators, fireproofing material, synthetic ice, and lumber. Around this time, East Palestine also began an economy in orcharding, which still survives today. Large storage and preserving facilities made East Palestine the leading city for orchards in the area.

## GYST January Winner:

**Bowling Green, Ottawa,  
and Fostoria, OH Bldg. #1**

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ments, as well as an unprecedented reduction in labor participation in the workforce overall, makes getting and retaining quality associates difficult. To counteract these challenges, Ohio Logistics involves our associates to keep them more engaged. We strive to listen to their needs and give support when needed. We continue to offer additional benefits and associate engagement activities beyond simple changes in pay. We have also adopted innovative technologies to assist with training and onboarding.

Arguably one of the most critical pieces of our current logistics environment is technology. Today's customers' demands for real time data, analytics, and tracking are changing the game regarding how logistics companies interact with their customer base. Industries require transparent access to all levels of activity and inventory with increasing levels of complexity in that data. Ohio Logistics offers multiple options of automated reporting, system integrations, real time portals and web applications, as well as customization options. We utilize cloud-based servers and applications that allow us to access data from anywhere, at any time ensuring that we can always meet customer needs.

No one could have predicted the challenges the supply chain industry would face during the pandemic. While some companies have struggled, Ohio Logistics has emerged stronger and smarter for the lessons we learn every day. By endeavoring to be leaders in our community and in our industry, Ohio Logistics is facing challenges head on and looking to the future with optimism.

## **An Appreciated Text From United Way**

Hi Chuck- we are making a social media post as I type but I wanted to send you a message directly for the commendable spirit and skill these two members of your team showed today. We had an impromptu shipment of Hostess products that needed to drop their load. Tony Chidester and Brian Petran of Building #3 unloaded materials for Feed A Child and then dropped pallets that community partners picked up. 9 schools with food pantries, Chopin Hall, scouts, and west Ohio food bank picked up what couldn't be used by FAC (all this in about an hour). Hundreds more people will be blessed by your team. Thanks for running an organization that cares about our community!

## **Celebrating 20 Years! Congratulations to Jeff Montague**



*Jeff with Chuck Bills*

## **Celebrating 5 Years! Congratulations to Eric Smith**



*Eric with Chuck Bills and Brittney Bills Darby*

## **Feed-A-Child**

On February 18th, another Feed A Child event was held at Findlay's Building #3 where meals were packed for distribution to children in need. We are proud to be able to help out whenever we can!



## **U.S. History Impress your friends with knowledge**

**-James Madison-  
Role in the Revolutionary  
War at age 25:**

At 5'-4" and about 100 pounds, you wouldn't want him fighting for the last donut, let alone against the British. Not only was he one of the smallest, but Madison was also the youngest delegate of the Continental Congress. An intellectual heavyweight, Madison was greatly respected.

### **Significant Positions Held:**

Madison held just a few... He was among Virginia's first Congressmen, Secretary of State under President Jefferson, and, don't forget, the fourth president of the United States.





## Ohio Logistics Donates to Fostoria Organization

A Pie-in-the-Face fundraising event was recently held at our Fostoria, OH Building #1. Over \$1,200 was raised through our great Associates by purchasing the opportunity to throw pies at other select Ohio Logistics Associates. The money raised was donated to The First Step, a Domestic Violence Center serving Wyandot, Seneca, and Sandusky counties. As an added bonus, the event served as a great team building exercise!

The First Step was very thankful for the donation, and added that every dollar of the proceeds would go directly to helping the families in need, as opposed to building expenses or staffing costs.



*And it's a strike, right down the middle!*



## Tech Talk

By Ohio Logistics' IT Manager, Mike Spradlin



Welcome to "Tech Talk," your inside source for all things IT. As we look forward to the change of seasons and the arrival of Spring, exciting things are changing in IT. As we have already communicated, we launched a new Help Desk ticketing system last month. With the new system comes new functionality including, a new user interface with expanded capabilities, a portal for requesting new hardware or services and even a repository for knowledge base articles. These knowledge base articles are being developed by the IT team so associates can get the answers to frequently asked questions as quickly as possible. If there is something you would like to see an article written for, just drop me a note and let me know. In the meantime, stop by [https://](https://helpdesk.ohiologistics.com/)

[helpdesk.ohiologistics.com/](https://helpdesk.ohiologistics.com/) and check it out. Also, IT recently announced our new self-service "Password Reset" portal. This allows associates to reset their passwords without opening a ticket and waiting for IT to respond. We have also expanded the IT team by adding new faces in both the Eastern and Mid-western regions. Stay tuned for more new and exciting things coming from your Ohio Logistics IT team!

Did you know: Facebook will pay you \$500 for reporting any vulnerability in its security architecture.

Fact: Security vulnerabilities were up 20% in 2022.

### Test Your Logistics IQ:

1) A supply chain planning methodology for locating distribution centers at approximately the location representing the minimum transportation costs between the plants, the distribution centers, and the markets.



2) The shipment weight used in determining freight charges. The chargeable weight may be the dimensional weight or, for container shipments, the gross weight of the shipment less the tare weight of the container.



3) Also called Return Material or Goods Authorization (RMA or RGA). A form generally required with a warranty/return which helps the company identify the original product and the reason for the return. The RPA number often acts as an order form for the work required in repair situations or as a reference for credit approval.



### March Dates of Importance:

March 3 - National Anthem Day  
Associate Appreciation Day  
March 12 - Daylight Savings Begins  
March 17 - St. Patrick's Day  
March 20 - First Day of Spring  
March 29 - Vietnam War Veterans Day

Answers to "Test Your Logistics IQ"

1. Center-of-Gravity Approach
2. Chargeable Weight
3. Return Product Authorization

### We are members of:

IWLA  
NAFTZ  
OTA  
ATA  
CBICC  
Grant County Chamber  
Putnam County Chamber/Econ. Dev.  
Fostoria Chamber/Econ. Dev.  
Wood County Chamber  
Fulton County Chamber  
Findlay Hancock County Alliance  
Bellevue Chamber of Commerce  
Chemung County Chamber  
Walker Cnty Chamber of Commerce

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## Meet Rachel Christian

Rachel Christian is a one-year Associate and Receptionist for our Southern Tier Division's Toshiba facility. Read below to learn more about Rachel.



OL: Tell us about your family.

Rachel: I share an apartment with my roommate (AKA my cat, Sophie) in Elmira Heights, NY. I spend a lot of time with my parents, and with my brother, sister-in-law, and my nephew and two nieces. We all like to hang out at my parents' property and ride four-

wheelers, play corn-hole, and sit around the fire.

OL: What do you like most about your job?

Rachel: I like that I have the opportunity to learn new things every day, and I like the people I get to work with.

OL: You've just been given \$2,000 and five days off. What are you going to do?

Rachel: I'm going to buy stuff for my apartment and spend the week decorating.

OL: Which local restaurant would you recommend to a visitor, and what should they order?

Rachel: I would recommend Lights Bakery in Elmira, NY. They are famous locally for their half-moon cookies.

OL: Your greatest concern for the future?

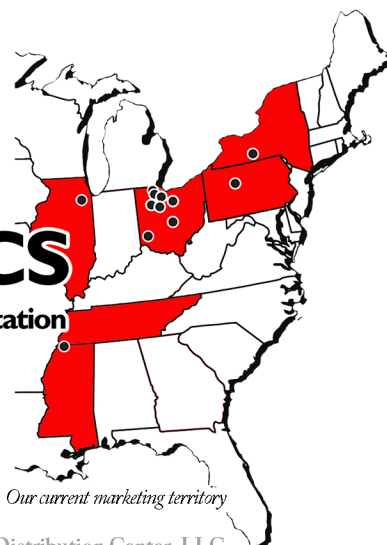
Rachel: That selfishness is becoming more widely accepted and celebrated.

OL: What is your biggest pet peeve?

Rachel: When people don't care about how their actions affect other people.

OL: Knowing what you know now, what advice would you give the 18-year-old version of yourself?

Rachel: "All the work and effort you're putting in is going to pay off, so don't quit."



Our current marketing territory

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Ohio Logistics is affiliated with Findlay's Tall Timbers Distribution Center, LLC



*"Success breeds complacency. Complacency breeds failure. Only the paranoid survive."*

- Andy Grove -

## Happy Birthday To You!

### OL Ohio

Rosa Alastre DeColina 3/7  
Lily Chamberlin 3/27  
Jacob Kidwell 3/23  
Darren Rivera 3/23  
Eric Smith 3/16  
Hunter Straub 3/30  
Rick Wolfe 3/9

### OL Southern Tier Div.

Tammy Brewer 3/28  
Brian Brown 3/17  
Phillip Christian 3/20  
Eric Flint 3/14  
Ryan Gase 3/15  
Christopher Gorvino 3/27  
Lewis Hand 3/23  
Matthew Holling 3/20  
Wesley Newcomb 3/20  
Dustin Rehkopf 3/18  
Deborah Spivey 3/17  
Christine Taft 3/4  
Brian Tuttle 3/6  
Tim VanDusen 3/21

### OL Olive Branch Div.

Yolanda Thompson 3/4

## It's Your Anniversary!

### OL Ohio

Skylynn Aldrich 1 Year  
Joshua Bame 1 Year  
Kellie Benavidez 5 Years  
Andrew Costley 4 Years  
Kimberly Gerken 4 Years  
Charles Hackworth 5 Years  
Travis Kirkendall 4 Years  
Missy Kroege 2 Years

### OL Southern Tier Div.

Michelle Agapito 2 Years  
Tammy Brewer 2 Years  
Mathew Bryant 2 Years  
David Duncan 1 Year  
Roger Haight 3 Years  
Mark Jones 4 Years  
Richard Matthews 17 Years  
Jacob Newcomb 2 Years  
Brian Tuttle 8 Years

### OL Penn Centre Div.

Timothy McGill 3 Years



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