



**THE SMART MOVE.**

# Ohio Logistics

## Now Offers Refrigerated Warehousing



Ohio Logistics is proud to announce our ability to offer refrigerated warehousing at our Southern Tier Logistics Business Park (STLBP) in Horseheads, NY. The new 461,000 sq. ft. warehouse at STLBP features 250,000 sq. ft. of food grade/BRC certified space, with 1.5 million cubic feet being temperature controlled. We are equally excited to welcome our first customer to utilize this new space, Pladis Global (styled as pladis).

pladis is a British confectionery and snack foods company encompassing United Biscuits, Ülker, Godiva Chocolatier, and DeMet's Candy Company. From the pladis website:

*“Our purpose is to bring happiness with every bite. It’s a commitment shared by every pladis colleague, all around the world. Family and ideas have always been our ingredients. Our founding families believed biscuits and chocolates could bring moments of happiness to the world. Their ideas have stood the test of time. Their spirit continues to inspire our future. It’s in the care and the craft we bake into biscuits and chocolates that have been loved for generations.”*

Refrigerated warehousing or cold storage is used by a wide variety of companies. Any time a controlled substance, from food to medicine to volatile chemicals, needs to be kept at a cold temperature, cold storage is

used. It keeps substances and materials from decaying so that companies can abide by laws and regulations that apply to the particular item.

Manufacturers might use cold storage to warehouse their products before end-users receive them. Meatpackers often use cold storage on-site or off. Wherever it is, it needs to be accessible to their vehicle fleet.



Some end users might have a cold storage facility to hold onto products they've received but they haven't used yet. If the owner of fast-food franchises in a city has several restaurants to serve, they might use refrigerated warehousing to keep their weekly shipment in temporarily to then distribute it daily.

Third-party logistics providers use refrigerated warehousing to keep the products that end-users need most often. Sensitive dairy products need constant temperature control.

Regulations and laws surrounding refrigerated freight make it so that cold storage is much more complicated than dealing with dry freight. When transporting refrigerated materials, the costs are higher. Manufacturers use third-party logistics because it's much easier than building their own systems.

Transportation for refrigerated goods has increased due to the demands of consumers. Whether it's the number of medications that are now available online or the number

**OHIO LOGISTICS**  
Warehousing & Transportation

- Findlay, OH 45840 (419) 425-4906
- Four Locations**
- Fostoria, OH 44830 (419) 436-8210
- Three Locations**
- Northwood, OH 43619 (419) 425-4906
- Ottawa, OH 45875 (419) 523-3722
- Willard, OH 44890 (419) 425-4906
- Columbus, OH 43228 (614) 876-8611
- Belleuve, OH 44811 (419) 379-1046
- Bowling Green, OH 43402 (419) 326-5513
- Trenton, OH 45067 (513) 714-3420
- Clyde, OH 43410 (419) 425-4906
- Joliet, IL 60431 (419) 425-4906

**OHIO LOGISTICS**  
**Southern Tier Division**

- Painted Post, NY 14870 (607) 936-9414
- Four Locations**

**Southern Tier Logistics Business Park**

- Horseheads, NY 14845 (607) 767-6577

**OHIO LOGISTICS**  
**Penn Centre Division**

- State College, PA 16804 (814) 357-6880
- Bellefonte, PA 16823 (814) 357-6880

**OHIO LOGISTICS**  
**Olive Branch Division**

- Olive Branch, MS 38654 (662) 219-2977

**DOCUMENT SERVICE COMPANY**

- Findlay, OH 45839 (419) 422-3330

**Interesting Ohio History**

In 1970, Dublin, OH was still a small town with only 681 residents. However, the construction of Interstate 270 facilitated a population boom, spearheaded by the acquisition of major corporate headquarters. The growth of the Muirfield Village Golf Club and its residential subdivision attracted numerous affluent citizens to the rapidly growing suburb. It was then officially declared a city in August 1987, after reaching a population of 5,000 residents. In 2017, out of over 15,000 towns and neighborhoods in the U.S., Dublin was ranked 6th best place to live in the United States.

**Spotlight January Winners:**

**Building #3, Bowling Green, OH and Olive Branch, MS**

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of grocery providers shipping to homes, there's a lot of freight to move. This means that refrigerated warehouses are becoming not only more common but more sophisticated.

Packages can be tracked very closely, which allows both temperature monitoring and knowledge of delivery progress. Retailers and users have higher expectations than ever when it comes to tracing shipments. Optimizing processes is vital for companies to stay competitive. That's where refrigerated warehousing providers come in.

The amount of money that refrigerated warehousing can save your company might not be clear until you start thinking about the kind of problems you can face. Lawsuits, fines, and loss of a license could be far more damaging to your bottom line than the cost of using refrigerated warehouse solutions. Consider the right solution for safety and ease of use for you and your company.

## Ohio Logistics Grows Relationship With PBE

*By Ohio Logistics' Stephanie Miller*

*"This was a flawless transition and execution. A fantastic team effort. My sincere compliments to your entire team. We should save this playbook."*

*John C. Kerr, Vice President  
Principle Business Enterprises, Inc.*

Ohio Logistics' Bowling Green, Ohio division has been a partner with PBE since 2019 to help facilitate their distribution of medical absorbent materials to their customers. Late last year the PBE team approached us to help take over their distribution of medical socks as their previous distribution vendor was making organizational changes. Both teams worked together to make the transition a seamless success! Ohio Logistics installed additional racking to accommodate the additional storage volume and worked with the PBE team to transition over 26,000 cases of inventory into the warehouse. This transition will allow PBE to consolidate shipments, saving transportation expenses, as well as merge all outside distribution activities into a single location. The Ohio Logistics team looks forward to the continued partnership!

## Congratulations! Julie Pahl Retires



*Julie Pahl retired 2/1/24 after over 18 years of service with the company. Julie was part of the early team whose talents and dedication helped grow the business to where it is today. We will all miss Julie, but are happy that she will be getting to spend more time with her family.*

## Ten Years! Congratulations



*Mike Schirtzinger*

## Five Years! Congratulations



*Ryan Miller*

## 15 Year Anniversaries! Gerald Hanley & Casey Koch



Gerald Hanley and Casey Koch of our Penn Centre Division have each reached their 15th anniversary with the company. As with all of our Associates, we thank them for their dedication in making us who we are today. Congratulations, men!



*Ramiro Alvarez*



*Jason Daniel*



## Ohio Logistics' Associate Donates Hair

Ohio Logistics is well known for “giving back” to the communities in which we operate. Toys for Tots, City Missions, Hope House, local food banks, etc. have all benefited from the generosity of Ohio Logistics and our Associates. Recently, a donation of a less traditional kind was made by Ryan Gase; 10” of his hair was donated by Ryan after visiting a local hair salon.

From the Locks of Love website:

*Our recipients are financially disadvantaged children, age 21 and under, suffering from long-term medical hair loss from any diagnosis. Most of our children suffer from an autoimmune disorder called alopecia areata, which causes the hair follicles to shut down. In addition to the loss of scalp hair, many also lose their eyelashes, eyebrows and all body hair. This hair loss is permanent in most cases, and there is no known cause or cure. Other recipients are cancer survivors, have been victim to severe burns or suffer from any number of dermatological conditions that cause permanent hair loss.*

Ryan is a one-year Associate and IT Specialist in our Corporate Office in Findlay,

OH. He holds a bachelor's degree in Psychology and a master's degree in Cyber-Security from Tiffin University. We are proud of Ryan's donation and very happy to have him on our team at Ohio Logistics!

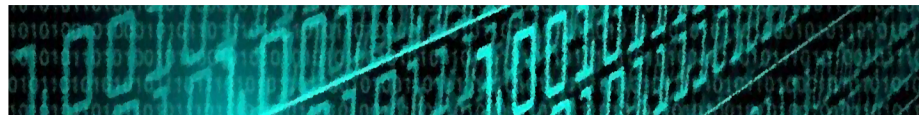


*“It is well enough that people of the nation do not understand our banking and monetary system, for if they did, I believe there would be a revolution before tomorrow morning.”*

-Henry Ford-

## Tech Talk

By Ohio Logistics' IT Manager, Mike Spradlin



Welcome to “Tech Talk,” your inside source for all things IT. In today's interconnected digital landscape, the importance of regular software updates cannot be overstated. Imagine your computer, or phone, because today's phones are essentially handheld computers, as a fortress and each software update as a new layer of defense added to its walls. These updates are not merely about introducing flashy new features; they play a crucial role in bolstering the security of our systems. Just as we routinely lock our doors to safeguard our homes, updating software safeguards our digital environment from potential threats. These updates often contain patches to fix vulnerabilities that hackers may exploit to gain unauthorized

access to our sensitive information. By keeping our software up to date, we are essentially closing the doors on potential cyber threats and ensuring that our systems are equipped to withstand the ever-evolving tactics of malicious actors. So, the next time you are prompted to perform a reboot or install an update on your phone, either at home or at work, don't ignore it. It truly does serve a valuable purpose.

Did you know: Software companies offer a “Bug Bounty.” If a hacker finds a vulnerability in a software and reports it to the company, they can collect a reward.

Fact: The largest bounty ever paid was \$605,000 for an Android vulnerability.

### Test Your Logistics IQ:

1) A less-than-truckload shipment, one weighing less than the minimum weight a company needs to use the lower truckload rate.



2) The process of involving the supplier in a close partnership with the firm and its operations management system. Outpartnering is characterized by close working relationships between buyers and suppliers, high levels of trust, mutual respect, and emphasis on joint problem solving and cooperation. With outpartnering, the supplier is not viewed as an alternative source of goods and services (as observed under outsourcing), but rather as a source of knowledge, expertise, and complementary core competencies. Outpartnering is typically found during the early stages of product life cycle when dealing with products that are viewed as critical to the strategic survival of the firm.



3) The abbreviation for hundredweight, which is the equivalent of 100 pounds.



### March Dates of Importance:

March 1 - Associate Appreciation Day  
March 3 - National Anthem Day  
March 10 - Daylight Savings Begins  
March 17 - St. Patrick's Day  
March 20 - Start of Spring  
March 29 - Good Friday  
March 31 - Easter

Answers to “Test Your Logistics IQ”

3. CWT
2. Outpartnering
1. LTL shipment

### We are members of:

IWLA  
NAFTZ  
OTA  
ATA  
CBICC  
Grant County Chamber  
Putnam County Chamber/Econ. Dev.  
Fostoria Chamber/Econ. Dev.  
Wood County Chamber  
Fulton County Chamber  
Findlay Hancock County Alliance  
Bellevue Chamber of Commerce  
Chemung County Chamber  
Walker Cnty Chamber of Commerce

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## Meet Jeff Granger

Jeff is a two-month Associate and General Manager for Building 9 in our Southern Tier Division. Read below to learn more about Jeff.



OL: Tell us about your family.

Jeff: I have three children that I am extremely proud of. Zac (24), Jenna (21) and Lucas (19). Zac lives in Nashville, TN. Jenna and Lucas are still in college. All three played, or are playing, college sports. Baseball for Zac and Lucas. Basketball for Jenna.

OL: What do you like most about your job?

Jeff: The people. We have such a diverse team, and each Associate that I've met adds something unique. I admire the way STL values its people and their diversity.

OL: What is your favorite weekend getaway in the NY region?

Jeff: Keuka Lake...or any of the Finger Lakes. We're really in beautiful area here in the Finger Lakes region of New York State.

OL: How do you like to spend your free time?

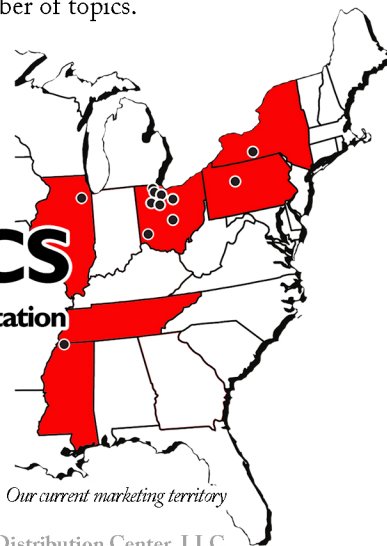
Jeff: Outdoors...Fishing, hunting, hiking, golf... or watching my kids do just about anything.

OL: If you had a choice of being served a home cooked meal, or a dinner out, what would you choose and why?

Jeff: I'll always choose dinner at home prepared on my grill! No matter the time of year.

OL: Which celebrity, past or present, would you most like to sit down with for a few drinks and why?

Jeff: Will Smith, because I had the pleasure of meeting him in New York City and it was a fascinating 10 minutes. I could have talked with him for hours. He's much more than just an actor/entertainer. He seemed like a really genuine guy with pointed views on a number of topics.



Our current marketing territory

Please contact us at:

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P.O. Box 952 1800 Industrial Drive Findlay, OH 45839-0952

Ohio Logistics is affiliated with Findlay's Tall Timbers Distribution Center, LLC

## Happy Birthday To You!

### OL Ohio

- Rosa Alastre DeColina 3/7
- Anton Dixie 3/1
- Ryan Gase 3/15
- Steve Gray 3/17
- Parker Harroun 3/16
- Donald Johnson 3/2
- Andrew Kisor 3/6
- Michael Kisor 3/6
- Bridget Peters 3/9
- Darren Rivera 3/23
- Eric Smith 3/16
- Hunter Straub 3/30
- Rick Wolfe 3/9

### OL Southern Tier Div.

- Travis Askins 3/7
- Tammy Brewer 3/28
- Brian Brown 3/17
- Phillip Christian 3/20
- Eric Flint 3/14
- Christopher Gorvino 3/27
- Dustin Rehkopf 3/18
- Christine Taft 3/4
- Brian Tuttle 3/6
- Tim VanDusen 3/21

### OL Penn Centre Div.

- BillJo Wilson 3/14

### OL Olive Branch Div.

- Juston Epps 3/6
- Yolanda Thompson 3/4

## It's Your Anniversary!

### OL Ohio

- Skylynn Aldrich 2 Years
- Andrew Costley 5 Years
- Nathaniel Frasure 1 Year
- Charles Hackworth 6 Years
- Travis Kirkendall 5 Years
- Missy Kroeger 3 Years
- Luz Cardenas Lopez 1 Year

### OL Southern Tier Div.

- Tammy Brewer 3 Years
- Blaise Brill 1 Year
- Mathew Bryant 3 Years
- Penny Elliott 1 Year
- Mark Jones 5 Years
- Richard Matthews 18 Years
- Brian Tuttle 9 Years
- John Wood 1 Years

### OL Penn Centre Div.

- Timothy McGill 4 Years



[www.OhioLogistics.com](http://www.OhioLogistics.com)



*"There's a lot of blood, sweat and guts between dreams and success."*

- Bear Bryant -