



May, 2022
Newsletter
Volume 18, Issue 5

THE SMART MOVE.

We Value Our Customers

By Ohio Logistics' Steve Kloos



Ohio Logistics' Jerrod Steffensen unloads 5,500 gallons of yeast at Hamlet's Facility

Ohio Logistics has the opportunity to work with a number of World Class Companies each and every day. We focus on getting the job done safely, efficiently and economically. In fact, if you've ever visited our facilities, you've probably noticed framed posters on our walls that express the value we have for our customers. Each and every day we are reminded that ***If we don't take care of the customer, someone else will,*** and ***Customers make paydays possible.*** We do believe in these two posters! We appreciate our Customers!

With that said, I would like to share some information about our customer, HAMLET PROTEIN, located right here in Findlay, OH! From the HAMLET PROTEIN website:

Our company was founded more than 30 years ago in the rural part of Denmark based on one man's vision. Ole envisioned the development of a natural feed ingredient that would improve the health and wellbeing of young farm animals and thus their performance for the farmer. And he succeeded. His bio-conversion production process resulted in an ingredient that added to the feed made it possible to feed young animals soy without making them sick and eventually die. HAMLET PROTEIN grew to serving customers around the world.

Today the importance of being able to feed young animals soy is even greater. Our specialty ingredient keeps them healthy and their performance high as well as minimizing usage of antibiotics in the production, that results in a "healthy" business for the farmer. And evenly important, safe to the environment and for the consumer.

HAMLET PROTEIN started a new chapter in its history in 2012 with the opening of a second factory in Findlay, Ohio, USA to strengthen its sales in North America. By this time, HAMLET PROTEIN had gained international recognition for its expertise within young animal nutrition and ability to support customers with the starter feed formulations.

Sales growth in North America and new markets such as Chile, Mexico, China, Thailand and Vietnam, was soon once again on the way to exceeding production capacity. HAMLET PROTEIN invested in a second processing line in the US, doubling capacity. A third line went into operation in early 2016. Most recently, the Findlay operation started up a fourth line in 2019.

Here at Ohio Logistics, we are honored to work with HAMLET PROTEIN, assisting them with warehousing and handling of their products shipping all over the world. They truly make a positive difference with the world's food supply!

In fact, I've had the opportunity to make a few visits to the local HAMLET PROTEIN plant, walking through the production and reliving the smells from the dairy farm I grew up on in Eastern Ohio. To my fellow farm hands, do you remember the smell of the milk replacer we would mix up for the young calves to drink, once they weaned off their mother? Milk replacers are a line of products that HAMLET manufactures! Gotta say, that smell brings back a lot of good memories!

HAMLET PROTEIN: "Helping to FEED THE WORLD!" Now, that is something to digest!

OHIO LOGISTICS Warehousing & Transportation

Findlay, OH 45840	(419) 425-4906
Four Locations	
Fostoria, OH 44830	(419) 436-8210
Three Locations	
Northwood, OH 43619	(419) 425-4906
Ottawa, OH 45875	(419) 523-3722
Willard, OH 44890	(419) 425-4906
Columbus, OH 43228	(614) 876-8611
Bellevue, OH 44811	(419) 379-1046
Bowling Green, OH 43402	(419) 326-5513
Trenton, OH 45067	(513) 714-3420
Clyde, OH 43410	(419) 425-4906
Joliet, IL 60431	(419) 425-4906

OHIO LOGISTICS Southern Tier Division

Painted Post, NY 14870	(607) 936-9414
Four Locations	

OHIO LOGISTICS Penn Centre Division

State College, PA 16804	(814) 357-6880
Bellefonte, PA 16823	(814) 357-6880

OHIO LOGISTICS Olive Branch Division

Olive Branch, MS 38654	(662) 219-2977
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DOCUMENT SERVICE COMPANY

Findlay, OH 45839	(419) 422-3330
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Interesting Ohio History

William McKinley of Canton, OH was the 25th president of the United States, serving from 1897 until his assassination in 1901. McKinley was the last president to have served in the Civil War; he was the only one to begin his service as an enlisted man, and end as a brevet major. After the war, he settled in Canton, Ohio, where he practiced law. He was elected governor of Ohio in 1891 and 1893. He secured the Republican nomination for president in 1896 amid a deep economic depression. Rapid economic growth marked McKinley's presidency. He promoted the 1897 Dingley Tariff to protect manufacturers and factory workers from foreign competition.

GYST March Winners:

Bowling Green, OH

In this issue:

We Value Our Customers	1
Brad Doty Classic	2
Perfect Attendance Q1	3
Meet Tami June	4

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Memorial Day May 30, 2022



Honor Flight Donate Today!

Honor Flight believes that all Veterans should have the opportunity to visit the memorials in Washington, D.C. that honor their military service and the sacrifices they made for our freedom in America. In May of 2022, the Honor Flight Network will celebrate their 250,000th veteran to Washington, D.C.! The organization relies on volunteers to plan, develop, orchestrate and implement the entire trip. Additionally, community members volunteer to become Guardians to ensure a safe, enjoyable and memorable experience for the Veterans.

The organization is a non-profit 501(c)3 organization, which means all donated funds raised are regulated and placed into a general fund. No state or local funds are received. The success of any Honor Flight mission is a community effort. Visit www.honorflight.org/map to make a donation to your local hub of Honor Flight today!

STL Success

By Southern Tier Logistics' Scott Cramer

Southern Tier Logistics has achieved its fourth re-certification to ISO standard 9001:2015. A re-certification audit is required every three years with annual surveillance audits in between. The audit itself samples the Quality Management System or QMS. The STL QMS is based on the following international standard principles:

- Customer focus
- Leadership
- Engagement of people
- Process approach
- Improvement
- Evidence based decision making
- Relationship management

Associates interviewed by the auditor: Shannon Zink, John Strader, Ryan Martin, Mat Bryant, Jacob Boaz, Josh Crowley, Betty Campbell and Matt Perry all did an outstanding job answering the auditors' questions. As a Quality Manager I extend my gratitude to these and all of our Associates. There is nothing more rewarding for a Quality manager than to be able to relax when an ISO auditor is interviewing an Associate. Great job everyone!

Brad Doty Classic Official Press Release



ATTICA, Ohio – One thing in life is certain – change. However, one thing hasn't for the past 15 years – the support of Ohio Logistics for the Brad Doty Classic. The Findlay, Ohio based company will once again be the title sponsor of the 34th Annual Ohio Logistics Brad Doty Classic Presented by Racing Optics when the World of Outlaws NOS Energy Drink Sprint Car Series invades Attica Raceway Park on Tuesday, July 12.

"I can't believe it has been 15 years since Chuck Bills (President of Ohio Logistics) chose to be a part of our event! We have been so fortunate to have his support for all these years and it's because of Ohio Logistics and all of our marketing partners that this race has grown into such a big event," said Brad Doty, Co-Promoter of the event.

"All of us at Attica Raceway Park can't thank Chuck and everyone at Ohio Logistics enough for their involvement and friendship over the past 15 years and I look forward to seeing Chuck, his family, and around 200 of his employees and guests every year," added Doty. When the World of Outlaw NOS Energy Drink Sprint Car Series invades Attica Raceway Park on Tuesday July 12 for the 34th Annual Ohio Logistics Brad Doty Classic Presented by Racing Optics, the competitors will be battling for the \$15,000 payday – a \$5,000 increase from the previous year – and the special trophy and hardware that goes to the winner.

"It's been an honor to support such a great event over the years," say Chuck Bills. "We're looking forward to another great day in Attica, and we'll see you at the races!"

Ron Lawrence 15 Years of Service!



Congratulations, Ron!

Be Safe Motorcycle Safety Month



5 Tips for Drivers

Take an extra moment to look for motorcycles.

Predict a motorcycle is closer than it looks.

Keep a safe distance. Motorcyclists often slow by rolling off the throttle or downshifting, thus not activating the brake light.

Understand lane shifting. Motorcyclists often adjust position within a lane to be seen more easily and to minimize effects of road debris, passing vehicles, and wind.

See the person. When a motorcycle is in motion, see more than the motorcycle, see the person under the helmet.

5 Tips for Riders

Be visible. Wear bright clothing. Always have your headlight on, and avoid riding in blind spots.

But pretend you are invisible. Assume others on the road can't see you.

Gear up every ride. Wear proper riding gear from head to toe.

Use good street strategies. Constantly search the road for changing conditions.

Before you ride, make it a habit to check over your bike.



Perfect Attendance! Q1 Results Are In Three Month Perfect Attendance

Alastre De Colina, Rosa
Alvarez, Ramiro
Anderson, David
Arnold, James
Baker, Eric
Barlekamp, Todd
Beach, Venessa
Beining, Michael
Bonomo, Rogina
Borer, Toby
Bozich, Brandon
Brown, Stewart
Browning, Robert
Bryant, Mathew
Bryant, Nicole
Burrola, Sara
Campbell, Betty
Caparulo, Frank
Christian, Rachel
Clark, Angie
Clark, Quinton
Colitti, Diane
Conn, Travis
Crabtree, Timothy
Crowley, Joshua
Daniels, Jason
Darrah, James
DeCamp, Debra
Dick, Deborah
Domyk, Anthony

Dorman, Randal
Durgin, Debra
Erway, Michael
Felts, Michael
Flint, Eric
Forman, Steven
Gelzer, Anthony
Gerken, Kimberly
Giometti, Richard
Girardi, Brian
Gleason, Matthew
Gorvino, Christopher
Gravatt, Michael
Hackworth, Charles
Haight, Roger
Hand, Lewis
Hankinson, Gary
Hanley, Gerald
Hauber, Jason
Hawley, Brittney
Haynes, Christine
Henry, Carol
Henry, Julianne
Hersh, Ricky
Hilton, Stacy
Holguin, Sophia
Hudson, Jeffery
Irwin, Rachel
Jackson, Donald
Jamison, Andre

Jones, Mark
Jordan, Charles
June, Tami
Keeney, Eugene
Kent, Thomas
Kirkendall, Travis
Koch, Casey
Koehler, Garrison
Kulick, Donald
Lathrop, Richard
Laubenthal, Derek
Lenartavage, David
Long, JoLynn
Lopez, Hector
Mack, Dennis
Mancuso, Nico
Margeit, Jay
Marvin, Nicole
McGill, Timothy
McHale, Ann
McIntosh, Mark
Meinen, Mark
Miller, Ryan
Morgan, Gerald
Myers, Diana
Navarro, Gabriel
Neal, Casey
Pahl, Julie
Peaslee, Chris
Polta, Larry

Potts, Scott
Randall, Bert
Randall, Micah
Rehkopf, Dustin
Richardson, Kirby
Robbins, Henry
Robinson, Dallas
Rose, Dakota
Sackrider, Ricky
Schmitz, Peggy
Stallard, Marla
Staup, Michael
Stevens, Ashley
Stiles, Ann
Storck, Kevin
Straub, Hunter
Taft, Christine
Taylor, Patrick
Tosh, Amanda
VanDusen, Tim
VanRapacki, Shane
VonRapacki, Allen
Weaver, Anthony
Wheeler, Norman
Wilka, James
Williams, Lisa
Wolfe, Rick
Wood, Vicki
Woodard, Lawrence
Zinck, Shannon

Test Your Logistics IQ:

1) Benchmarking a process (such as the pick, pack, and ship process) against organizations know to be the best in class in this process. Process benchmarking is usually conducted on firms outside of the organization's industry.



2) The environment external to a business, including technological, economic, natural, and regulatory forces that marketing efforts cannot control.



3) A standard product numbering and bar coding system used by the retail industry. UPC codes are administered by the Uniform Code Council. They identify the manufacturer as well as the item, and are included on virtually all retail packaging.



4) The data, plus the interpretation necessary to understand it.



May Dates of Importance:

May 1 - May Day
May 5 - Cinco De Mayo
May 7 - Kentucky Derby
May 8 - Mother's Day
May 21 - Armed Forces Day
May 30 - Memorial Day

Answers to "Test Your Logistics IQ"

4. Information
3. Uniform Product Code (UPC)
2. Macro Environment
1. Process Benchmarking

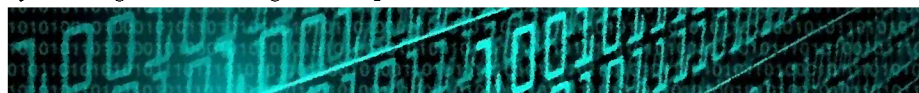
We are members of:

IWLA
NAFTZ
OTA
ATA
CBICC
Grant County Chamber
Putnam County Chamber/Econ. Dev.
Fostoria Chamber/Econ. Dev.
Wood County Chamber
Fulton County Chamber
Findlay Hancock County Alliance
Bellevue Chamber of Commerce
Chemung County Chamber
Walker Cnty Chamber of Commerce

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Tech Talk

By Ohio Logistics' IT Manager, Mike Spradlin



Welcome to "Tech Talk," your inside source for all things IT. One of the new buzz words in IT here at Ohio Logistics is "Document Management." In this installment of Tech Talk we will look at document management and what it means to the organization. Simply put, document management is a system used to retrieve, track, manage and store documents. A robust document management system has many benefits including easier collaboration, automated workflows, version control, increased security, and reduced storage space, just to name a few. Over the coming months Ohio Logistics will be implementing a document management system utilizing Microsoft SharePoint and OneDrive. This will eventually eliminate the need for shared drives and file folders while better positioning us for future growth. As with any business, there are a tremendous number of documents, both old and new, sitting

on digital storage just taking up valuable space. Over the next few weeks, you will be asked to review your documents and dispose of anything that is no longer needed. This transition will be time consuming but with your help I am confident we can be successful.

Did you know? Key board shortcuts can be real time savers. Here are some of the more popular but less known examples. Windows logo button and **E** to open File Explorer, Windows logo button and **M** to minimize all your browser windows and you can use the Windows logo button and + to zoom in and - to zoom out.

Fact: One terabyte of electronic file storage is roughly the equivalent to 1,500 four drawer filing cabinets.



**OHIO
LOGISTICS**
Warehousing & Transportation

Meet Tami June

Tami is a 1 ½ year Associate working as a Customer Service Representative in our Penn Centre Division. Tami was kind enough to take time out of her day to answer our questions so that we can learn more about her.



OL: Tell us about your family.

Tami: I am married and have been blessed with many children, grandchildren and some great grand children.

OL: Describe your best vacation ever.

Tami: Time spent at the beach with my

family and friends.

OL: What would be your all-time favorite home cooked meal?

Tami: Every year my mom makes my favorite lunch for my birthday.

OL: You've got the day off with no obligations, what are you going to do and why?

Tami: Relax and spend time with my family.

OL: Tell us something about yourself that most people don't know.

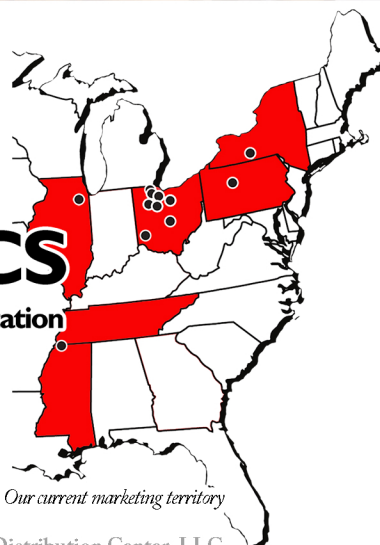
Tami: I love my dogs more than most people.

OL: What advice would you give the 18-year-old version of yourself?

Tami: I wouldn't change anything about myself. My experiences made me the person I am today.



**OHIO
LOGISTICS**
Warehousing & Transportation



Our current marketing territory

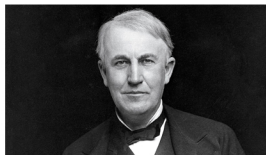
Please contact us at:

(419) 425-4906

or sales@OhioLogistics.com

P.O. Box 952 1800 Industrial Drive Findlay, OH 45839-0952

Ohio Logistics is affiliated with Findlay's Tall Timbers Distribution Center, LLC



"Opportunity is missed by most because it is dressed in overalls and looks like work."

- Thomas Edison -

Happy Birthday To You!

OL Ohio

Matthew Ahrens 5/31
Eric Baker 5/29
Daniel Blanchard 5/24
Elijah Dieter 5/2
Gregory Fizer 5/7
Barb Krout 5/21
Stephanie Miller 5/6
Phillip Roberts 5/23
Dakota Steensen 5/9

OL Southern Tier Div.

Daril Bentley 5/24
Donald Brewer 5/3
Christine Brooks 5/22
Chad Burton 5/1
Diane Colitti 5/21
Gary Hankinson 5/5
Jeffery Hudson 5/21
Jay Margeit 5/30
Mark Meinen 5/30
Jan Neal 5/27
Jacob Newcomb 5/31
Bert Randall 5/15
Chauncey Sanchez 5/11
Amanda Tosh 5/16
Seth Whitford 5/21

OL Penn Centre Div.

Andrew Weaver 5/3

It's Your Anniversary!

OL Ohio

Stacy Hilton 8 Years
Stephanie Miller 16 Years
Tom Orwick 16 Years
Micah Randall 5 Years
Darrin Rehus 11 Years
David Tong 15 Years
Chelsea Weadock 1 Year
Daniel Wildman 16 Years
James Wilka 4 Years

OL Southern Tier Div.

William Brimmer 1 Year
Vincent Calvario 8 Years
Richard Camacho 1 Year
Michael Erway 8 Years
Briana Fagner 4 Years
Richard Giometti 10 Years
Michael Gravatt 3 Years
Angela Hawken 2 Years
Jonathan Hoffmann 1 Year
Donald Jackson 5 Years
Garrison Koehler 1 Year
Chancy Seager 1 Year
Anne Stiles 1 Year

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